



Programme on Financing High Value Agriculture and Allied Projects

Focus: High Value Agri-Business

January 9 – 14, 2017

Target Group

- Agri-business financing managers from corporate, regional and branch levels.
- Chief managers of agri-business/high-value financing.
- I/C agri-business cell/agri-business consultancy cell.

Coordinators
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National Institute of Bank Management
Pune, India

Programme on Financing High-Value Agriculture and Allied Projects

Focus: High-Value Agri-Business

India, with the second-largest arable land in the world and with diverse agro-climatic zones across the country, has tremendous production advantages in agriculture and allied sectors. However, the increasing pressure on land availability is often leading to a shortfall in food supply in many crops, thereby threatening India's food security. This can only be bridged through increasing farm yields, reducing wastage along the supply chain management through better storage and post-harvest infrastructure, including improved logistics facilities.

The commercialization of agriculture into agri-business is supported by both the fast growing domestic market and the increasing acceptability of Indian food products in the international markets. With a population of over 1.2 billion, India is a large and growing market for food products. Food products are the single-largest component of private consumption expenditure in the country. With a significant shift in India's demographic profile in favour of younger population, the demand for processed food is steadily increasing.

In India, the food sector has emerged as a high-growth and high-profit sector due to its immense potential for value addition, particularly within the food processing industry. Accounting for about 32% of the country's total food market, the food processing industry is one of the largest industries in India and is ranked fifth in terms of production, consumption, export and expected growth. As per the estimates, the total food production in India is likely to double in the next 10 years along with the domestic food market to cross more than USD 255 billion by 2016. The Confederation of Indian Industry (CII) estimates that the food processing sectors have the potential to attract as much as USD 33 billion of investment over the next 10 years and also generate employment of nine million person-days.

In India, the perceived change in agriculture towards high-value agri-business products needs large-scale investment in augmenting demand-driven agri-infrastructure development. Banks and financial institutions need to develop innovative financial products and services in meeting the huge investment requirements in agri-infrastructure projects towards modern technologies of production, processing, storage, packaging, logistic and marketing facilities, farm-based energy development, and so on.

Programme Objectives

To enable the participants to:

- Understand and appreciate the various emerging financing opportunities in high-value agriculture and allied projects.
- Identify different approaches and tools in financing high-value agriculture and allied projects.
- Analyse the risk in lending to high-value/hi-tech agriculture and allied projects and suggesting suitable risk mitigation strategies/NPA management.
- Experience the need for high-value agri-business projects through exposure visits, demonstration and discussions.

Programme Coverage

- Emerging areas/avenues in high-value agri-business projects.
- Project appraisal-models and approaches.
- Pre-harvest agri-infrastructure: Modern technologies of production: Bio-energy, biogas and biomass; irrigation technology; greenhouse/polyhouse, etc.
- Post-harvest agri-infrastructure: Modern technologies for agro-food processing, storage (including cold storage) and warehouse/rural godowns' financing, food parks, etc.
- Models, approaches and innovations in financing high-value agri-infrastructure projects: Agri-value chain finance, contract farming, warehouse receipts, public-private partnerships (PPPs) in financing agri-business, etc.
- Risk mitigation and management strategies in financing agri-infrastructure for high-value agri-business projects.

Pedagogy

The programme will be highly participative in nature and supported by

- Classroom lectures.
- Case studies on financial, economic and technical appraisal of projects through excel-based computer learnings.
- Group discussions and interaction with experts/bankers and agri-entrepreneurs/progressive farmers.
- Field visits to high-value agri-business projects.

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Dates

January 9 – 14, 2017

The programme will commence at 9:00 am on January 9 and conclude by the evening of January 14, 2017. Participants are expected to reach the NIBM campus positively by the evening of January 8, 2017 and plan for their return journey after 6.00 pm on January 14, 2017.

Venue

NIBM Campus, Kondhwe Khurd, Pune, India.

Hostel Accommodation

The programme is fully residential. Participants will be provided well furnished single room AC accommodation in the Institute's hostel complex on the Campus. However, they will not be permitted to bring their family members to stay on the campus. In case any Officer/Executive with physical/medical disability is being nominated, kindly inform us in advance with particulars of disability to facilitate necessary arrangements.

The Institute has facilities for outdoor and indoor games and a large walking/jogging trail for physical fitness besides a yoga centre. Participants are, therefore, encouraged to bring the appropriate clothes/gears.

Programme Fee (per participant)

US \$ 2400 for foreign participant

(See fee structure on home page of the website for incentive)

	Fee	ST	SBAC	KKC	Fee+ST+ SBAC+KKC	TDS
Mem. Banks	: 42000	5880	210	210	48300	4200
Non-Mem. Banks	: 49000	6860	245	245	56350	4900

The fee includes the cost of tuition, board and lodging facilities, teaching material, etc. (Service Tax (ST) @ 14%, Swachh Bharat Abhiyan Cess (SBAC) @ 0.5%, Krishi Kalyan Cess (KKC) @ 0.5% and TDS @ 10%. Kindly send the TDS Certificate on priority to NIBM).

Mode of Payment for Indian Participants

- The fee may preferably be transferred by RTGS/NEFT/ECS to our A/c No. 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and ST No. AAATN0040PST001.
- National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA.

Mode of Payment for Foreign Participants

Mode of Remittance: SWIFT*

1. Name & Address of our Bankers : Oriental Bank of Commerce
C-2, Shop No. 4-5, Bramha Estate
Kondhwe Khurd, Pune 411 048
Maharashtra, India
2. Name of the Account : National Institute of Bank Management
3. NIBM's Bank Account No. : Current A/C 11281131004402
with Oriental Bank of Commerce
4. Bank's Swift Code : ORBCINBBFCP
5. Oriental Bank of Commerce A/c No. : 36152559
with Correspondent Bank
6. Preferred currency : USD
7. Correspondent Bank : CITIBANK N.A.
8. Swift code for Citi Bank : CITIUS33

*** The Foreign Bank Charges/ SWIFT charges/Commission is to be borne by the remitter. The fees mentioned in the invoice/brochure is to be paid to NIBM, net of all bank charges.**

***Payments will be accepted only through electronic mode.
Cheques/DDs/Pay Orders will not be accepted.**

- For all electronic remittances, kindly send a confirmatory e-mail at: accounts@nibmindia.org giving details of the remitter and participant, name and dates of programme, etc.

Please see programme fee structure on home page of the website for early bird incentive, incentives for SAARC and other developing countries, mode of remittance, Pune City route map and local conveyance.

**Last Date for
Receiving Nominations:
December 30, 2016**

**Last Date for
Availing Early Bird Incentive:
December 24, 2016**

*(See Fee Structure on home page
of the website)*

Nominations and Enquiries

Please address your enquiries and nominations :

**Dr Naveen Kumar K
Dr Ashutosh Kumar Tripathi**

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