



October 9 – 14, 2017



**International
Banking**

Programme on International Banking and Foreign Exchange

**Coordinators
Dr Jiji T Mathew
Prof Jayant Keskar**



**National Institute of
Bank Management
Pune, India**

Programme on International Banking and Foreign Exchange

International banking and financing international trade offer significant prospects for banks in the context of India's rising importance in global trade and finance. The global trade outlook has improved considerably as both export and import growth have picked up well in India and the rest of the world in recent months after a deep slowdown. Capital flows to the economy in the form of foreign direct investment, foreign portfolio investment, external commercial borrowings, trade credits, etc. have regained momentum due to improved growth outlook and corrective policy reform measures taken jointly by the RBI and the government.

There are clear signs of strong economic recovery in the US, Europe and China, which can boost India's foreign trade and related international business. These developments along with greater liberalisation in exchange regulations, capital account transactions, foreign trade policy and further easing of policy interest rates could facilitate banks to improve earnings from offering international banking products and services to both resident and non-resident customers, etc. Hence, this programme is designed to impart requisite knowledge and skills to forex officers for handling and managing various types of forex transactions, products and related new business opportunities at the branch level.

Objective

To provide forex officers working in designated B category/international banking branches a clear understanding of conceptual, operational and regulatory issues in import-export financing, LC business, ICC rules relating to LCs, collections, guarantees, NRI accounts, remittances and currency risk management using forwards.

Target Group

Junior/middle level officers from AD (B) category branches/offices dealing with foreign exchange including documentary LCs, trade finance, NRI accounts, remittances, etc. and officers from international banking division handling internal forex policy, correspondent banking, risk monitoring, etc.

Pedagogy

Classroom lectures will be supplemented with caselets/situations and exercises on certain topics. Initiating active participation and experience-sharing by participants during the sessions forms an important part of this programme.

Faculty

NIBM faculty and other eminent practitioners and subject experts from the banking industry, the RBI and FEDAI would be delivering lectures during the programme.

Content

- Global economic, financial and trade scenario and its implications; current account and capital account concepts and transactions.
- Overview of international banking/forex transactions and operations at B-category branches; role of RBI, ECGC, FEDAI, ICC, customs, DGFT and the latest Foreign Trade Policy 2015-20.
- Methods of payments in international transactions with special reference to LCs, trade documentation.
- FEMA provisions/guidelines and regulatory issues relating to exports, imports, remittances, NRI accounts; FDI, ODI, foreign currency borrowings, etc.
- Export financing: Pre-shipment and post-shipment facilities/discounting and negotiation of export bills and related issues.
- Import financing: Import LCs; ECBs and trade credits - buyers and suppliers credit.
- Important ICC provisions with caselets on INCO Terms 2010, UCP 600, URC 522, ISP 98, ISBP 745, guarantees and URDG 758, URBBR 525, and URBP0 750.
- Foreign exchange markets and integration; exchange rate mechanism; hedging instruments for managing forex risk; operational issues in forward contracts.
- Marketing and business development of foreign exchange products; KYC and AML issues; merchanting trade and trade-based money laundering; forex-related frauds; Foreign Accounts Tax Compliance Act (FATCA); issues involved in SWIFT operations.
- Reporting of foreign exchange transactions and related issues: R returns, EDPMS, IDPMS, etc.

Dates

October 9 - 14, 2017

The programme will commence at 9.00 am on October 9 and will conclude by the evening of October 14, 2017. Participants are requested to report at the NIBM campus by the evening of October 8, 2017.

Venue

NIBM Campus, Kondhwe Khurd, Pune, India.

Hostel Accommodation

The programme is fully residential. Participants will be provided well furnished single room AC accommodation in the Institute's hostel complex on the Campus. However, they will not be permitted to bring their family members to stay on the campus. In case any Officer/Executive with physical/medical disability is being nominated, kindly inform us in advance with particulars of disability to facilitate necessary arrangements.

The Institute has facilities for outdoor and indoor games and a large walking/jogging trail for physical fitness besides a yoga centre. Participants are, therefore, encouraged to bring the appropriate clothes/gears.

Coordinators

Dr Jiji T Mathew

Assistant Professor

Prof Jayant Keskar

Industry Expert as Assistant Professor

Money, International Banking and Finance (Area Group)

Nominations and Enquiries

Please address your enquiries and nominations to:

Dr Jiji T Mathew

Prof Jayant Keskar

Programme Coordinators

National Institute of Bank Management

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Last Date for

Receiving Nominations:

September 29, 2017

Last Date for

Availing Early Bird Incentive of 5%

September 23, 2017

(See Fee Structure on home page of the website)

Programme Fee (per participant)

US \$ 2400 for foreign participant

(See fee structure on home page of the website for incentive)

	Fee	CGST	SGST	Fee+ CGST+SGST	TDS
Mem. Banks :	50400	4536	4536	59472	5040
Non-Mem. Banks :	58800	5292	5292	69384	5880

The fee includes the cost of tuition, board and lodging facilities, teaching material, etc. (Central Goods and Services Tax (CGST) @ 9%, State Goods and Services Tax (SGST) @ 9% and TDS @ 10%. Kindly send the TDS Certificate on priority to NIBM).

Mode of Payment for Indian Participants

- The fee may preferably be transferred by RTGS/NEFT/ECS to our A/c No. 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and NIBM GSTIN No. 27AAATN0040P1ZJ.
- National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA.

Mode of Payment for Foreign Participants

Mode of Remittance: SWIFT*

- Name & Address of our Bankers : Oriental Bank of Commerce
C-2, Shop No. 4-5, Bramha Estate
Kondhwe Khurd, Pune 411 048
Maharashtra, India
- Name of the Account : National Institute of Bank Management
- NIBM's Bank Account No. with Oriental Bank of Commerce : Current A/C 11281131004402
- Bank's Swift Code : ORBCINBBFCP
- Oriental Bank of Commerce A/c No. with Correspondent Bank : 36152559
- Preferred currency : USD
- Correspondent Bank : CITIBANK N.A.
- Swift code for Citi Bank : CITIUS33

*** The Foreign Bank Charges/ SWIFT charges/Commission is to be borne by the remitter. The fees mentioned in the invoice/brochure is to be paid to NIBM, net of all bank charges.**

***Payments will be accepted only through electronic mode. Cheques/DDs/Pay Orders will not be accepted.**

- For all electronic remittances, kindly send a confirmatory e-mail at: accounts@nibmindia.org giving details of the remitter and participant, name and dates of programme, etc.

Please see programme fee structure on home page of the website for early bird incentive, incentives for SAARC and other developing countries, mode of remittance, Pune City route map and local conveyance.