

February 8 – 12, 2021
(Online course duration 15 hours)



Online Programme on Enhancing Leadership Skills for Controlling Heads

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In order to facilitate the proper functioning of banks with a branch banking system, the banks have set up zonal/regional offices/circle offices. This system ensures adequate monitoring of branches. Meanwhile, these controlling offices of banks and financial institutions are under tremendous pressure to improve their performance. In fact, the performance of a bank depends very critically on the performance of its zonal/regional offices. The management of such offices has to look at the changes in financial markets in general and the banking sector in particular and identify business opportunities and threats. Particularly, they require to focus on business growth, improving profitability and productivity and creating a suitable organisational structure. This must be analysed against the backdrop of Basel III norms, implementation of the risk management system, and the emerging competitive market environment. Keeping this in view, it is proposed to organise this online programme for senior and top executives in charge of controlling the offices of banks and financial institutions.

Objectives

- To provide a broad and contemporary perspective of issues related to macro-economics, challenges in banks, organisational effectiveness, HRM, business planning and strategy for growth.
- To identify business opportunities and threats on account of the competition, extensive use of information technology and regulatory changes.
- To understand the implications of Basel III norms as well as risk management on the banking industry and role of controlling offices in effective management of resources for competitive advantage.
- Work as an entrepreneur.

Content

- ❑ Analysing Macro-Economic Environment.
- ❑ Emerging Banking Scenario and Challenges for Banks A New Perspective on the Role and Responsibilities of Zonal/Regional Offices.
- ❑ Optimal Utilisation of Resources, Critical Role of Zonal/Regional Offices in Improving Operational Efficiency, Productivity, Profitability and overall Business Growth including Non-Fund Business.
- ❑ Ensuring Credit Growth and Credit Monitoring.
- ❑ Recovery and NPA Management.
- ❑ Key Issues in Leadership and Human Resource Management.
- ❑ New Approach for Strategic Business Planning and Effective Execution.
- ❑ Leveraging E-Business and ADC for Business Growth.
- ❑ Branch visit as Effective Tool for Monitoring.
- ❑ MIS/ Management of Information.
- ❑ Innovation as Bedrock of Growth.
- ❑ Strategic Thinking and Execution for Growth.

Target Group

The programme is specially designed to suit the newly identified zonal/regional/circle heads of commercial banks and financial institutions including the second-in-command at these offices in senior and top management cadres (Scale IV, V and VI).

Modalities

This online course will have 15 hours of engagement time spread over 5 days, which includes several self-paced study and live interactions of participants. The courseware will include the following:

- I. Reading material for self-study, Case study or exercise material and Online references
- II. Video sessions comprising of:
 - i. Pre-recorded video sessions on several topics.
 - ii. Live video sessions by faculty or guest lecturers, for discussions, clarification of doubt, etc.
- III. Self-completion exercises will be given to participants.

Participants enrolled to the programme will be provided with login id and password to enter into the learning management platform of the institute. Guidance will be provided for navigating through the various activities in the platform such as accessing courseware, viewing video sessions, participating in live sessions, taking quizzes, etc. The programme window will be open for maximum 5 days including date of commencement.

The session schedule will be provided at the start of the programme which will mention the live session timings and the schedule to be followed for watching the pre-recorded sessions.

Executives attending the programme would need internet access on a desktop or laptop with Google Chrome to enable access to live and recorded sessions.

Completion Certificate

A completion certificate will be given to the participant at the end of the programme. Participant has to remain logged in for at least the total number of engagement hours within the duration of the programme for being considered to have completed the same.

Nominations and Enquiries

Nominations are invited from both Institutions and Individuals from India and Abroad. Executives working in Banks/Financial Institution/Consulting Firms/Technology Firms in the Banking and Financial Services Domain can apply for the programme in their individual capacity.

Please address your enquiries and nominations to:

Dr Shomi Srivastava
Programme Coordinator
National Institute of Bank Management
Kondhwe Khurd
Pune 411 048, India

Tel. : 0091-20-26716000 (EPABX)

E-mail : shomi@nibmindia.org

Website : www.nibmindia.org

Last Date for Receiving Nominations: February 6, 2021

Programme Fee (per participant) for 15 hours programme

US \$ 600 for foreign participant

	Fee	GST	Fee+GST	TDS
Member Banks :	13200	2376	15576	1320
Non-Member Banks :	15500	2790	18290	1550
Individual Nominee :	15500	2790	18290	---

The fee includes the cost of tuition, access to reading material and recorded videos, etc. (Central Goods and Services Tax (GST) @ 18%, and TDS @ 10%. Kindly send the TDS Certificate on priority to NIBM).

Mode of Payment for Indian Participants

- The fee may preferably be transferred by RTGS/NEFT/ECS to our A/c No. 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and ST No. AAATN0040PST001.
- National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA.

Mode of Payment for Foreign Participants

Mode of Remittance: SWIFT*

- Name & Address of our Bankers : Punjab National Bank
C-2, Shop No. 4-5, Bramha Estate
Kondhwe Khurd, Pune 411 048
Maharashtra, India
- Name of the Beneficiary : National Institute of Bank Management
- NIBM's Bank Account No. with Punjab National Bank : 11281131004402
- Bank's Swift Code : PUNBINBBDIB
- Preferred Currency : USD
- Correspondent Bank of Punjab National Bank : WELLS FARGO BANK NA
- Punjab National Bank A/c No.: 2000193007918
with Correspondent Bank
- Swift Code with Wells Fargo Bank : PNBpus3nnyc
- IFSC : PUNB0108810

* The Foreign Bank Charges/ SWIFT charges/Commission is to be borne by the remitter. The fees mentioned in the invoice/brochure is to be paid to NIBM, net of all bank charges.

***Payments will be accepted only through electronic mode.
Cheques/DDs/Pay Orders will not be accepted.**

- **For all electronic remittances, kindly send a confirmatory e-mail at: accounts@nibmindia.org giving details of the remitter and participant, name and dates of programme, etc.**