

May 29 – June 2, 2017

**Programme on
Leadership Enhancement for
Zonal/Regional/Group Heads in
Banks and Financial Institutions**

Coordinator
Dr Shomi Srivastava



**National Institute of
Bank Management
Pune, India**

Programme on Leadership Enhancement for Zonal/Regional/Group Heads in Banks and Financial Institutions

In order to facilitate the proper functioning of banks with a branch banking system, banks have set up zonal/regional offices/circle offices. This system ensures adequate monitoring of branches. Meanwhile, these controlling offices of banks and financial institutions are under tremendous pressure to improve their performance. In fact, the performance of a bank depends very critically on the performance of its zonal/regional offices. The management of such offices has to look at the changes in financial markets in general and the banking sector in particular, and identify business opportunities and threats. Particularly, they require to focus on business growth, improve profitability and productivity, and create a suitable organisational structure. This must be analysed against the backdrop of Basel III norms, implementation of risk management system, and the emerging competitive market environment. Keeping this in view, it is proposed to organise this programme for senior and top executives in charge of controlling the offices of banks and financial institutions.

Objectives

- To provide a broad and contemporary perspective of issues related to macro-economics, challenges in banks, organisational effectiveness, HRM, business planning and strategy for growth.
- To identify business opportunities and threats on account of competition, extensive use of information technology and regulatory changes.
- To understand implications of Basel III norms as well as risk management on the banking industry and role of controlling offices in effective management of resources for competitive advantage.
- Work as an entrepreneur.

Content

- **Analysing Macro-Economic Environment.**
- **Emerging Banking Scenario and Challenges for Banks A New Perspective on the Role and Responsibilities of Zonal/Regional Offices.**
- **Optimal Utilisation of Resources, Critical Role of Zonal/Regional Offices in Improving Operational Efficiency, Productivity, Profitability and overall Business Growth including Non-Fund Business.**
- **Key Issues in Leadership and Human Resource Management.**
- **New Approach for Strategic Business Planning and Effective Execution.**
- **Leveraging E-Business and ADC for Business Growth.**
- **Branch visit as Effective Tool for Monitoring.**
- **MIS/ Management of Information.**
- **Innovation as Bedrock of Growth.**
- **Strategic Thinking and Execution for Growth.**

Target Group

The programme is specially designed to suit the newly identified zonal/regional/circle heads of commercial banks and financial institutions including the second-in-command at these offices in senior and top management cadres (Scale IV, V and VI).

Teaching Methodology

Apart from lectures, various teaching methods including group discussions and case discussions will be employed to make the programme highly participative in nature. Participants will be required to make a presentation on a 'success story'.

Dates

May 29 – June 2, 2017

The programme will begin at 9.00 am on May 29 and will conclude by 5.00 pm on June 2, 2017.

Venue

NIBM Campus, Kondhwe Khurd
Pune, India.

Accommodation

The programme is fully residential. Participants will be provided well-furnished single room AC accommodation in the Institute's hostel complex on the campus. However, they will not be permitted to bring their family members to stay on the campus. In case any Officer/Executive with physical/medical disability is being nominated, kindly inform us in advance with particulars of disability to facilitate necessary arrangements.

The Institute has facilities for outdoor and indoor games and a large walking/jogging trail for physical fitness besides a yoga centre. Participants are therefore encouraged to bring appropriate clothes/gear.

Programme Coordinator

Dr Shomi Srivastava
Assistant Professor

(Human Resource Management)

Last Date for Receiving

Nominations:

May 19, 2017

Last Date for

Availing Early Bird Incentive of 5%:

May 13, 2017

(See fee structure on
home page of the website)

Nominations and Enquiries

Please address your enquiries and
nominations to:

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National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd
Pune 411 048, India.

Tel : 0091-20-26716000 (EPABX),
26716462 (Direct)

Fax : 0091-20-26834478

E-mail : shomi@nibmindia.org

Website : www.nibmindia.org

Programme Fee (per participant)

US \$ 2000 for foreign participant

(See fee structure on home page of the website for incentive)

	Fee	ST	SBAC	KKC	Fee+ST+ SBAC+KKC	TDS
Mem. Banks	42000	5880	210	210	48300	4200
Non-Mem. Banks	49200	6888	246	246	56580	4920

The fee includes the cost of tuition, board and lodging facilities, teaching material, etc. (Service Tax (ST) @ 14%, Swachh Bharat Abhiyan Cess (SBAC) @ 0.5%, Krishi Kalyan Cess (KKC) @ 0.5% and TDS @ 10%. Kindly send the TDS Certificate on priority to NIBM).

Mode of Payment for Indian Participants

- The fee may preferably be transferred by RTGS/NEFT/ECS to our A/c No. 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and ST No. AAATN0040PST001.
- National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA.

Mode of Payment for Foreign Participants

Mode of Remittance: SWIFT*

1. Name & Address of our Bankers : Oriental Bank of Commerce
C-2, Shop No. 4-5, Bramha Estate
Kondhwe Khurd, Pune 411 048
Maharashtra, India
2. Name of the Account : National Institute of Bank Management
3. NIBM's Bank Account No.
with Oriental Bank of Commerce : Current A/C 11281131004402
4. Bank's Swift Code : ORBCINBBFCP
5. Oriental Bank of Commerce A/c No.
with Correspondent Bank : 36152559
6. Preferred currency : USD
7. Correspondent Bank : CITIBANK N.A.
8. Swift code for Citi Bank : CITIUS33

*** The Foreign Bank
Charges/ SWIFT
charges/Commission
is to be borne by the
remitter. The fees
mentioned in the
invoice/brochure is to
be paid to NIBM, net
of all bank charges.**

***Payments will be accepted only through electronic mode.
Cheques/DDs/Pay Orders will not be accepted.**

- For all electronic remittances, kindly send a confirmatory e-mail at: accounts@nibmindia.org giving details of the remitter and participant, name and dates of programme, etc.

Please see programme fee structure on home page of the website for early bird incentive, incentives for SAARC and other developing countries, mode of remittance, Pune City route map and local conveyance.