

Programme on

# Project Finance

(Focus: Credit Appraisal, Risk Management  
and Deal Structuring)

December 11 – 15, 2018



*Coordinators*

**Prof Harish Kant Kaushik  
Prof Tasneem Chherawala**



**National Institute of  
Bank Management  
Pune, India**

# Programme on Project Finance

(Focus: Credit Appraisal, Risk Management and Deal Structuring)

Project Finance is a time tested technique used by banks and financial institutions across the world to provide customised funding solutions for capital intensive projects across multiple Industries.

The application of Project Finance techniques can attract private sector participation for accelerating capacity growth in sectors like transportation, power, and urban infrastructure where budgetary allocations get constrained. At the same time, Project Finance can be used as an effective tool to manage large credit exposure in core manufacturing and service sectors by ring-fencing risks and rewards of the project from external factors.

While commercial banks in India have traditionally been the key financing sources for large projects, the problem of mounting NPAs arising primarily from exposures in infrastructure and manufacturing sectors has made them risk averse. The focus of banks has shifted from fresh exposure in these sectors to NPA resolution under the Insolvency and Bankruptcy Code (IBC) 2016. In the meantime, many NBFCs and Financial Institutions have tried to bridge the financing gap for the new lending opportunities that are emerging for large projects.

This programme on Project Finance, with a focus on appraisal, risk management and deal structuring is designed with the objective of enhancing the project appraisal and structuring skills for lenders. It will provide the necessary inputs for a thorough assessment of project risks across various sectors and an understanding of how these risks can be mitigated through appropriate deal structuring and contractual safeguards while using Project Finance as a tool. Furthermore, the programme will emphasise on the essential financial and non-financial parameters which need to be monitored throughout the project lifecycle. Finally, the programme will provide the participants the necessary understanding of addressing the stressed exposures in large and core sectors.

## Programme Content

- ❑ Project Finance: Structure and Documentation
  - Risk Assessment, Allocation and Mitigation Strategies
  - Cash Flow Modelling and Financial Viability Assessment
- ❑ Infrastructure and Core Industry (Sectors like Transportation, Renewable Power, Logistics, Urban Infrastructure, Core Manufacturing and Service Sectors)
  - Latest Trends and Developments
  - Case Studies on Risk Identification and Mitigation large Infrastructure and Commercial Projects in various key Industries
- ❑ Monitoring of Large Loan Facilities
- ❑ Strategies to Handle Stalled Projects
- ❑ Recovery and Resolution of large NPAs under IBC

## Pedagogy

- ❖ Case studies on different types of infrastructure, Manufacturing & Service sector projects
- ❖ Group discussions and presentations
- ❖ Practical experience sharing by Industry Experts

## Who Should Attend?

The programme is designed to sharpen the skills of:

Senior Management Level Executives from Large Corporate branches and Head Offices of Commercial Banks, Investment Banks, NBFCs and Financial Institutions who are involved in Credit Appraisal, Sanction, Underwriting and Monitoring of Large Loan Exposures.

## Dates

December 11 – 15, 2018

The programme will begin at 9.00 am on December 11 and will conclude by 5.00 pm on December 15, 2018. Participants are expected to reach NIBM Campus positively by the evening of December 10, 2018.

## Venue

NIBM Campus, Kondhwe Khurd  
Pune, India.

## Accommodation

The programme is fully residential. Participants will be provided well-furnished single room AC accommodation in the Institute's hostel complex on the campus. However, they will not be permitted to bring their family members to stay on the campus. In case any Officer/Executive with physical/medical disability is being nominated, kindly inform us in advance with particulars of disability to facilitate necessary arrangements.

The Institute has facilities for outdoor and indoor games and a large walking/jogging trail for physical fitness besides a yoga centre. Participants are therefore encouraged to bring appropriate clothes/gear.

## Programme Coordinators

Prof Harish Kant Kaushik  
Visiting Faculty

Prof Tasneem Chherawala  
Assistant Professor

## Last Date for Receiving Nominations:

December 1, 2018

## Last Date for Availing Early Bird Incentive of 5%:

November 26, 2018

(See fee structure on  
home page of the website)

## Nominations and Enquiries

Please address your enquiries and  
nominations to:

Prof Harish Kant Kaushik  
Prof Tasneem Chherawala  
Programme Coordinators  
National Institute of Bank Management  
NIBM Post Office, Kondhwe Khurd  
Pune 411 048 (INDIA)

Tel. : 0091-20-26716000 (EPABX)  
26716335/124 (Direct)

Fax : 0091-20-26834478

E-mail : harishkant@nibmindia.org  
tasneem@nibmindia.org

Website : www.nibmindia.org

## Programme Fee (per participant)

US \$ 2000 for foreign participant

(See fee structure on home page of the website for incentive)

	Fee	GST	Fee+GST	TDS
Member Banks :	42000	7560	49560	4200
Non-Member Banks :	49200	8856	58056	4920

The fee includes the cost of tuition, board and lodging facilities, teaching material, etc. (Goods and Services Tax (GST) @ 18% and TDS @ 10%. Kindly send the TDS Certificate on priority to NIBM).

## Mode of Payment for Indian Participants

- The fee may preferably be transferred by RTGS/NEFT/ECS to our A/c No. 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and GSTIN No. 27AAATN0040P1ZJ.
- National Institute of Bank Management  
NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA.

## Mode of Payment for Foreign Participants

### Mode of Remittance: SWIFT\*

1. Name & Address of our Bankers : **Oriental Bank of Commerce  
C-2, Shop No. 4-5, Bramha Estate  
Kondhwe Khurd, Pune 411 048  
Maharashtra, India**
2. Name of the Account : **National Institute of Bank Management**
3. NIBM's Bank Account No. : **Current A/C 11281131004402**  
with Oriental Bank of Commerce
4. Bank's Swift Code : **ORBCINBBFCP**
5. Oriental Bank of Commerce A/c No. : **36152559**  
with Correspondent Bank
6. Preferred currency : **USD**
7. Correspondent Bank : **CITIBANK N.A.**
8. Swift code for Citi Bank : **CITIUS33**

**\* The Foreign Bank  
Charges/ SWIFT  
charges/Commission  
is to be borne by the  
remitter. The fees  
mentioned in the  
invoice/brochure is to  
be paid to NIBM, net  
of all bank charges.**

**\*Payments will be accepted only through electronic mode.  
Cheques/DDs/Pay Orders will not be accepted.**

- **For all electronic remittances, kindly send a confirmatory e-mail at: [accounts@nibmindia.org](mailto:accounts@nibmindia.org) giving details of the remitter and participant, name and dates of programme, etc.**

Please see programme fee structure on home page of the website for early bird incentive, incentives for SAARC and other developing countries, mode of remittance, Pune City route map and local conveyance.