

Dual-Country Leadership Programme In India & Germany

Module I

July 18 – 21, 2018

National Institute of Bank Management
Pune, India

Module II

July 23 – 27, 2018

Frankfurt School of Finance & Management
Frankfurt, Germany



Programme on **Leadership for Excellence in Banking and Finance** *in collaboration with* Frankfurt School of Finance & Management (Frankfurt, Germany)

Coordinators

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National Institute of
Bank Management
Pune, India



Frankfurt School
of Finance & Management
Frankfurt, Germany

Programme on Leadership for Excellence in Banking and Finance in collaboration with Frankfurt School of Finance & Management, (Frankfurt, Germany)

Overview

Leaders make a significant impact on the performance of organizations. The banking industry is facing unprecedented challenges on one hand and highly lucrative business opportunities on the other. In such circumstances, leaders of banking organizations need to develop and practice leadership capabilities in order to adopt appropriate strategies, promote excellence in various operational areas of a bank, and create organizational conditions to improve employees' performance and well-being, so that they can enhance effectiveness of their banking organizations.

In this programme, the focus will be on providing inputs which may help participants to develop such leadership capabilities. This programme offers a unique blend of inputs from Indian and international banking and presents relevant perspectives to the emerging leaders of the banking industry. It will help participants to receive inputs for developing and practicing leadership capabilities and to develop insights into the possible options for enhancing effectiveness of banking organizations.

Objectives

- Provide participants with inputs, based on Indian and international perspective, that would help in enhancing effectiveness of banking organizations
- Equip participants with the understanding of key dimensions of banking leadership functions like promoting effective corporate governance, strategic management, promoting ethical decision making, technology utilization, innovation facilitation, development of customer orientation, and development of human resources
- Provide participants with inputs to help them enhance their leadership capabilities for creating a high performance banking organization

Programme Design

The programme aims to help participants develop a perspective on leadership excellence in banking in the Indian and global context. The programme will provide multiple forms of learning. These may include, literature-based inputs through interactive class-room sessions, experience-sharing by banking practitioners, inputs on effective patterns in the German and international banking systems, exercises, and case study discussions. The programme inputs will be provided in two modules as outlined below.

Module I: July 18-21, 2018 at NIBM, Pune, India (Module I will get over by early afternoon on July 21, 2018)

- 1. Preparing for Leadership Challenges**
 - Role of leadership
 - Leadership challenges in Indian banks
 - Managing self for leading others
- 2. Leadership for Organizational Effectiveness**
 - Corporate governance for effectiveness in banking organizations
 - Strategic management for effectiveness in banking organizations

- Promoting ethical decision making for effectiveness in banking organizations
- Using technology for effectiveness in banking organizations
- Promoting innovation for effectiveness in banking organizations
- Developing customer orientation for effectiveness in banking organizations
- Developing human resources for effectiveness in banking organizations

3. Leadership for Employee Performance and Well-being

- Using transformational leadership for enhancing employee performance and well-being
- Developing organizational features for enhancing employee performance and well-being

Module II: July 23-27, 2018 at Frankfurt School of Finance & Management, Frankfurt, Germany

Module II focuses on providing leaders from Indian banking an exposure to leadership-related aspects from an international perspective. Module II will be conducted in Germany by Frankfurt School of Finance & Management which is our international partner for this programme.

Frankfurt School of Finance & Management is a leading private Business School and Advisory Institute in Germany with more than 50 years of experience in consulting, qualification and training services in all areas of banking and finance. Its mission is to advance national and international business practices through research, education, training and advisory services. Frankfurt School is directed and supervised by leading commercial banks and the most innovative industry players in Germany, including Siemens AG, Deutsche Bank AG, Commerzbank, Dresdner Bank AG, BHF-Bank AG and Bayerische Hypo- und Vereinsbank AG. The School offers a wide array of degree-granting and executive education programs. The flagship pre-experience Master of Finance was ranked Number 20 globally in the Financial Times Ranking 2014. Frankfurt School of Finance & Management has been accredited under the internationally recognized EQUIS Quality Seal by the European Foundation for Management Development (EFMD). Frankfurt School is the fifth business school in Germany to be awarded this internationally recognized mark of excellence. To be eligible for EQUIS accreditation, business schools must comply with international quality standards across all their activities, as well as demonstrate a high level of international commitment. Frankfurt School of Finance & Management is further accredited by AACSB International (The Association of Advanced Collegiate Schools of Business), The Hessian State Ministry of Higher Education, Research and the Arts, EFMD (The European Foundation for Management Development) and FIBAA (Foundation for International Business Administration Accreditation).

Frankfurt School of Finance & Management acts as adviser, catalyst and educational partner to companies and organizations. It has an extensive global outreach in terms of students, faculty, clients and projects with presence in every region of the world. Since more than 20 years Frankfurt School has provided executive education and advisory services to banks and financial institutions all around the world.

The second module of the Programme at Frankfurt School of Finance & Management will focus on understanding the international perspectives on aspects such as corporate governance, strategic management, ethical decision making, technology utilization, innovation facilitation, customer orientation, human resource development, and leadership. This will help the participants from Indian banks to draw inferences to their own setting from international perspectives. The module aims to provide Indian bankers an opportunity to understand the robust banking operations and effective banking leadership in the international context, with a view to broaden their conception of the possibilities for excellence in strategic, operational, and leadership aspects of banking. The inputs in this module will focus on the following areas from an international banking perspective:

- Changing models of banking: International context
- Corporate governance excellence in banks: Lessons from international banks
- Leadership for excellence in Banking and Finance: Understanding the international banking experience and practices
- Strategic management in banks: Inputs from international banks
- Promoting ethical decision making in banks: International best practices in banking
- Use of technology for effectiveness in banking: Inputs from international banking perspective
- Promoting innovations in banks: Inputs from international banking perspective
- Enhancing customer orientation in banks: Inputs from international banking perspective
- Developing human resources in banks: Evolving international scenario and strategies in banking

Target Group

General Managers, Deputy General Managers and Assistant General Managers in banks who may potentially take up higher level responsibilities as part of succession planning.

Programme Benefits

The programme inputs will help participants to: (a) understand issues in and approaches to developing corporate governance and strategies, enhancing operational excellence and practising effective leadership, (b) understand effective corporate governance, strategic, operational, and leadership aspects in the Indian, German, and international banking system, and (c) enhance capabilities for developing effective corporate governance and strategies, improving their organizations' operational excellence, and practicing transformational leadership.

Programme Fee (per participant) for Module I at NIBM, Pune, India

US \$ 1600 for foreign participant

Fees for Indian participant

	Fee	GST	Fee + GST	TDS
Member Banks :	Rs 40000	7200	47200	4000
Non-Member Banks :	Rs 45000	8100	53100	4500

(See fee structure on home page of the NIBM website for incentive)

The fee includes the cost of tuition, boarding and lodging facilities, teaching material, etc. (Goods and Services Tax (GST) @ 18%, and TDS @ 10%. Kindly send the TDS Certificate on priority to NIBM).

Programme Fees (per participant) for Module II at Frankfurt School of Finance & Management, Frankfurt, Germany

Euro 3800 (to be remitted to Frankfurt School of Finance & Management through Banking Channels as will be advised on confirmation of nomination).

Group Discount: Some discount in the programme fee for Module II will be provided for bulk nominations.

The Programme is fully residential. The fee includes the cost of tuition, boarding and lodging facilities, teaching material, etc. at NIBM and Frankfurt School of Finance & Management.

Hostel Accommodation at NIBM, Pune, India

Boarding and lodging arrangements will be available at NIBM Pune from the evening of July 17, 2018 till July 21, 2018. The charges for the same are included in the programme fee.

Participants will be provided well furnished single room AC accommodation in the Institute's hostel complex on the Campus. However, they will not be permitted to bring their family members to stay on the campus. In case any Officer/Executive with physical/medical disability is being nominated, kindly inform us in advance with particulars of disability to facilitate necessary arrangements.

The Institute has facilities for outdoor and indoor games and a large walking/jogging trail for physical fitness besides a yoga centre. Participants are, therefore, encouraged to bring the appropriate clothes/gears.

Hostel Accommodation at Frankfurt School of Finance & Management, Frankfurt, Germany

Boarding and lodging would be provided for the Frankfurt School of Finance & Management module from the noon of Sunday, July 22, 2018 onwards to the noon of Saturday, July 28, 2018 (6 nights). The charges for the same are included in the programme fee. Expenses for early arrivals/late departures at Frankfurt School shall be charged directly to such participants.

Important Instructions

- Participants should have valid passport covering the programme duration.
- The responsibility of obtaining the visa lies with the individual participant.
- Participants are advised to initiate the process of obtaining visa for the relevant period of the programme from the German embassy at the earliest. To expedite the process, participation letter from Frankfurt School of Finance & Management will be made available.
- Participants should make their own to-and-fro travel arrangements for Frankfurt at their own expenses.

Nominations and Enquiries

Please address your enquiries and nominations to:

Dr Badrinarayan Pawar

Dr Sarita Bhatnagar

Programme Coordinators

National Institute of Bank Management

NIBM Post Office, Kondhwe Khurd

Pune 411 048, India

Tel : 0091-20-26716000 (EPABX)

0091-20-26716286 (Direct)

0091-20-26716130 (Direct)

Fax : 0091-20-26834478

E-mail : pawar@nibmindia.org/sarita@nibmindia.org

Web : www.nibmindia.org

**Last Date for Receiving Nominations:
July 07, 2018**

**Last Date for Availing Early Bird Incentive of 5%:
July 03, 2018**

(See Fee Structure on home page of the NIBM website)

Mode of Payment for Indian Participants for Module I at NIBM

- The fee may preferably be transferred by RTGS/NEFT/ECS to our A/c No. 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and NIBM GSTIN No. 27AAATN0040P1ZJ.
- National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA.

Mode of Payment for Foreign Participants for Module I at NIBM

Mode of Remittance: SWIFT*

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|---|---|--|
| 1. Name & Address of our Bankers | : | Oriental Bank of Commerce
C-2, Shop No. 4-5, Bramha Estate
Kondhwe Khurd, Pune 411 048
Maharashtra, India |
| 2. Name of the Account | : | National Institute of Bank Management |
| 3. NIBM's Bank Account No.
with Oriental Bank of Commerce | : | Current A/C 11281131004402 |
| 4. Bank's Swift Code | : | ORBCINBBFCP |
| 5. Oriental Bank of Commerce A/c No.
with Correspondent Bank | : | 36152559 |
| 6. Preferred currency | : | USD |
| 7. Correspondent Bank | : | CITIBANK N.A. |

*** The Foreign Bank Charges/ SWIFT charges/Commission is to be borne by the remitter. The fees mentioned in the invoice/brochure is to be paid to NIBM, net of all bank charges.**

***Payments will be accepted only through electronic mode.
Cheques/DDs/Pay Orders will not be accepted.**

- **For all electronic remittances, kindly send a confirmatory e-mail at: accounts@nibmindia.org giving details of the remitter and participant, name and dates of programme, etc.**

Mode of Payment for Module II at Frankfurt School of Finance & Management

Euro 3800 (to be remitted to Frankfurt School of Finance & Management through Banking Channels as will be advised on confirmation of nomination).

Please see programme fee structure on home page of the NIBM website for early bird incentive, incentives for SAARC and other developing countries, mode of remittance, Pune City route map and local conveyance.