

Programme on **NRI Business and Forex Facilities for Individuals**

May 13 – 16, 2019

Coordinators
**Dr G Nagaraju
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**National Institute of
Bank Management
Pune, India**

Programme on NRI Business and Forex Facilities for Individuals

According to a recent UN report, India has the largest diaspora population in the world. The diaspora mainly constitutes of migrants who have gone abroad for work or employment and also includes those who have forfeited Indian passport and adopted foreign citizenship. In India, the former group has been recognized as 'Non Resident Indians' (NRIs), and the latter group as Persons of Indian Origin (PIOs). Technically, PIOs include a few more categories of non-residents who are either related or decedents of Indian citizens up to three generations (FEMA regulations). Banking business of NRI and PIO individuals is put together can be termed as NRI business.

Traditionally the NRI and PIO population has been keeping very strong relationship with India. They have been contributing very significantly to the Indian economy. Their contribution has been mainly in the form of strong inward remittances in to India. Recently, World Bank estimates say that India has received about USD 70 billion as inward remittance, which is the highest among all the nations in the world. The NRI and PIO groups have also been contributing significantly in terms of bank deposits and Investments. RBI data says that NRI bank deposits were of tune of USD 126 billion in 2018, constitute a significant source of external finance to India. There is also significant contribution in terms of FDI, FPI and other investments by these two groups.

On the domestic front, the increased liberalization policy adopted by government and the Reserve Bank of India has significantly increased demand for outward remittance of foreign exchange from residents. The demand comes for varieties of capital and current account transactions that are permitted by the regulator.

The significant volume and growth of these two types of individual based business (NRI and individuals' business), has been an attractive business target for many banks. For banks, such individuals based business offers benefits in terms of low cost deposits, exchange margin and other non-interest income. The main challenge for this business, however, comes from the regulation and compliance side. FEMA regulations apply at almost all the steps of this business. For instance, type of NRI accounts, permitted debits and credits, KYC/AML documentation, permitted investments, permitted outward remittances, repatriation, etc.. Banks have the arduous task of serving the growing needs of NRIs and individuals at the same time maintain strict compliance of regulations.

Objective

The programme has twin objectives. The first is to provide the bankers with a clear understanding regarding provisions in FEMA with respect to NRI services and also regarding the range of services permitted for NRIs and residents by RBI. The second objective is to provide focused training on handling of NRI business, customer delight and also expanding customer reach.

Content

I. Facilities to NRIs and NRI Business

- ❑ Status of NRI/PIO/OCI
- ❑ Other Individuals who qualify for NRI status
- ❑ Types Accounts for NRIs and their features: NRE/NRO/FCNR(B), SNRR
- ❑ Permitted transactions in different NRI accounts
- ❑ Remittance facilities for NRI - Current income, Immovable Property and proceeds of inheritance.
- ❑ Borrowing facilities for NRI in India such as Loans against deposits, Housing Loans, Mortgage Loans, Vehicle Loans, and Education Loans etc.
- ❑ Lending by Non-Residents to Residents
- ❑ Investment facilities for NRI Investment in Immovable Property, under FDI route and Portfolio Scheme
- ❑ Hedging Facilities like forward contracts
- ❑ Guarantees by Non-Residents
- ❑ Escrow Accounts for Non-Residents
- ❑ FATCA compliance issues
- ❑ KYC/AML regulations

II. Forex Facilities to Residents

- ❑ FEMA regulations related to Forex Facilities to Residents
- ❑ Permitted Forex Remittance Facilities to Resident Individuals under Schedule 1, 2, and 3 with documentation.
- ❑ Outward Forex Remittance Facilities to Residents under LRS and other Outward remittances permitted other than above.
- ❑ Foreign Currency Accounts permitted for Residents in India: EEFC and RFC (Domestic).
- ❑ Foreign Currency Accounts held abroad
- ❑ Foreign Currency Transactions for Residents.
- ❑ Remittances permitted for Residents by AD Category-II

Target Group

Middle and Senior Management from International Banking Division, category B branches, overseas branches and specialized NRI branches

Pedagogy

Interactive Classroom lectures will be supplemented with cases studies. Practitioners from Banking Industry and FED, RBI would be invited as resource persons for taking sessions, apart from NIBM faculty.

Dates

May 13 – 16, 2019

The programme will commence at 9:00 am on May 13th and conclude by the evening of May 16th, 2019. Participants are expected to reach the NIBM campus positively by the evening of May 12 and plan for their return journey after 5.00 pm on May 16, 2019.

Venue

NIBM Campus, Kondhwe Khurd
Pune, India.

Accommodation

The programme is fully residential. Participants will be provided well-furnished single room AC accommodation in the Institute's hostel complex on the campus. However, they will not be permitted to bring their family members to stay on the campus. In case any Officer/Executive with physical/ medical disability is being nominated, kindly inform us in advance with particulars of disability to facilitate necessary arrangements.

The Institute has facilities for outdoor and indoor games and a large walking/jogging trail for physical fitness besides a yoga centre. Participants are therefore encouraged to bring appropriate clothes/gear.

Programme Coordinators

Dr G Nagaraju

Associate Professor

Prof Jayant Keskar

Industry Expert as Assistant Professor

Last Date for Receiving

Nominations:

May 3, 2019

Last Date for

Availing Early Bird Incentive of 5%:

April 27, 2019

(See fee structure on home page of the website)

Nominations and Enquiries

Please address your enquiries and nominations to:

Dr G Nagaraju

Prof Jayant Keskar

Programme Coordinators

National Institute of Bank Management

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Pune 411 048, India

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Programme Fee (per participant)

US \$ 1600 for foreign participant

(See fee structure on home page of the website for incentive)

	Fee	GST	Fee+GST	TDS
Member Banks :	36000	6480	42480	3600
Non-Member Banks :	42000	7560	49560	4200

The fee includes the cost of tuition, board and lodging facilities, teaching material, etc. (Goods and Services Tax (GST) @ 18% and TDS @ 10%. Kindly send the TDS Certificate on priority to NIBM).

Mode of Payment for Indian Participants

- The fee may preferably be transferred by RTGS/NEFT/ECS to our A/c No. 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and GSTIN No. 27AAATN0040P1ZJ.
- National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA.

Mode of Payment for Foreign Participants

Mode of Remittance: SWIFT*

1. Name & Address of our Bankers : **Oriental Bank of Commerce
C-2, Shop No. 4-5, Bramha Estate
Kondhwe Khurd, Pune 411 048
Maharashtra, India**
2. Name of the Account : **National Institute of Bank Management**
3. NIBM's Bank Account No. with Oriental Bank of Commerce : **Current A/C 11281131004402**
4. Bank's Swift Code : **ORBCINBBFCP**
5. Oriental Bank of Commerce A/c No. with Correspondent Bank : **36152559**
6. Preferred currency : **USD**
7. Correspondent Bank : **CITIBANK N.A.**
8. Swift code for Citi Bank : **CITIUS33**

*** The Foreign Bank Charges/ SWIFT charges/Commission is to be borne by the remitter. The fees mentioned in the invoice/brochure is to be paid to NIBM, net of all bank charges.**

***Payments will be accepted only through electronic mode.
Cheques/DDs/Pay Orders will not be accepted.**

- **For all electronic remittances, kindly send a confirmatory e-mail at: accounts@nibmindia.org giving details of the remitter and participant, name and dates of programme, etc.**

Please see programme fee structure on home page of the website for early bird incentive, incentives for SAARC and other developing countries, mode of remittance, Pune City route map and local conveyance.