



National Institute of
Bank Management
Pune, India



Programme on International Banking and Foreign Exchange

November 7 – 12, 2016

Coordinators
Dr Jiji T Mathew
Dr Smita Roy Trivedi



Programme on International Banking and Foreign Exchange

International banking and financing international trade offers significant prospects for banks in the context of India's rising importance in global trade and finance. Capital inflows to the economy in the form of FDI, foreign portfolio investment, ECBs, trade credits, etc. have picked up again due to improved economic outlook and corrective policy reform measures taken by the RBI and the government. These developments, along with greater liberalisation in exchange regulations, capital account transactions, encouraging foreign trade policy, possible recovery in the US, Europe and China and easing of policy interest rates in the near future, could facilitate banks to improve their earnings from offering international banking products and services to both resident and non-resident customers, etc. Hence, this programme is designed to impart the requisite knowledge and operational skills to forex officers for handling and managing various types of international banking transactions, trade finance products, and related new business opportunities at the branch level.

Objective

To provide the forex officers working in designated B category/international banking branches a clear understanding of conceptual, operational and regulatory issues in import-export financing, LC business, ICC rules relating to LCs, collections, guarantees; NRI accounts, remittances and currency risk management using forwards.

Course Content

- ❑ Global economic, financial and trade scenario and its implications; BoP concepts: Various current account and capital account transactions.
- ❑ Overview of international banking transactions, products and operations at B-category branches; role of RBI, ECGC, FEDAI, ICC, customs, DGFT and the latest Foreign Trade Policy 2015-20.
- ❑ Methods of payments in international transactions with special reference to LCs; trade documentation.
- ❑ FEMA provisions/guidelines and regulatory issues related to exports and imports of goods/services, remittances, NRI accounts, FDI, ODI, foreign currency borrowings, etc.
- ❑ Export financing: Pre-shipment and post-shipment facilities/discounting and negotiation of export bills and related issues.
- ❑ Import financing: Import LCs, ECBs and trade credits-buyers and suppliers credit.
- ❑ Important ICC provisions with caselets on INCO Terms 2010, UCP 600, URC 522, ISP 98, ISBP 745, guarantees and URDG 758, URBBR 525, URBPO 750.
- ❑ Foreign exchange markets and integration, exchange rate mechanism, hedging instruments for managing forex risk: Operational issues in forward contracts.
- ❑ Marketing and business development of foreign exchange products, KYC and AML issues, correspondent banking, international banking and forex-related frauds, Foreign Accounts Tax Compliance Act (FATCA).

Target Group

Junior/middle/senior level officers from AD (B) category branches/offices handling international banking and foreign exchange business, including documentary LCs, trade finance, NRI accounts, remittances, trade credits, ECBs, FDI, etc. and officers from international banking division handling internal forex policy, correspondent banking, risk monitoring, etc.

Pedagogy

Classroom lectures will be supplemented with caselets/situations and exercises on certain topics. Initiating active participation and experience-sharing by participants during the sessions forms an important part of this programme.

Faculty

NIBM faculty and other eminent practitioners and subject experts from the banking industry, RBI and FEDAI would be delivering lectures during the programme.

Dates

November 7 – 12, 2016

The programme will commence at 9.00 am on November 7 and will conclude by the evening of November 12, 2016. Participants are requested to report at the NIBM campus by the evening November 6, 2016.

Venue

NIBM Campus, Kondhwe Khurd
Pune, India.

Accommodation

The programme is fully residential. Participants will be provided well-furnished single room AC accommodation in the Institute's hostel complex on the campus. However, they will not be permitted to bring their family members to stay on the campus. In case any Officer/Executive with physical/medical disability is being nominated, kindly inform us in advance with particulars of disability to facilitate necessary arrangements.

The Institute has facilities for outdoor and indoor games and a large walking/jogging trail for physical fitness besides a yoga centre. Participants are therefore encouraged to bring appropriate clothes/gear.

Programme Coordinator

Dr Jiji T Mathew
Assistant Professor

Dr Smita Roy Trivedi
Assistant Professor

(Money, International Banking and
Finance Area Group)

**Last Date for
Receiving Nominations:**
October 28, 2016

**Last Date for
Availing Early Bird Incentive:**
October 22, 2016
(See fee structure on
home page of the website)

Nominations and Enquiries

Please address your enquiries and
nominations along with the fees to:

Dr Jiji T Mathew
Dr Smita Roy Trivedi
Programme Coordinators
National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd
Pune 411 048, India

Tel. : 0091-20-26716000 (EPABX)
26716266, 26716252 (Direct)

Fax : 0091-20-26834478

E-mail : jiji@nibmindia.org,
smitta@nibmindia.org

Website : www.nibmindia.org

Programme Fee (per participant)

US \$ 2400 for foreign participant

(See fee structure on home page of the website for incentive)

	Fee	ST	SBAC	KKC	Fee+ST+ SBAC+KKC	TDS
Mem. Banks	42000	5880	210	210	48300	4200
Non-Mem. Banks	49000	6860	245	245	56350	4900

The fee includes the cost of tuition, board and lodging facilities, teaching material, etc. (Service Tax (ST) @ 14%, Swachh Bharat Abhiyan Cess (SBAC) @ 0.5%, Krishi Kalyan Cess (KKC) @ 0.5% and TDS @ 10%. Kindly send the TDS Certificate on priority to NIBM).

Mode of Payment for Indian Participants

- The fee may preferably be transferred by RTGS/NEFT/ECS to our A/c No. 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and ST No. AAATN0040PST001.
- National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA.

Mode of Payment for Foreign Participants

Mode of Remittance: SWIFT*

1. Name & Address of our Bankers : **Oriental Bank of Commerce
C-2, Shop No. 4-5, Bramha Estate
Kondhwe Khurd, Pune 411 048
Maharashtra, India**
2. Name of the Account : **National Institute of Bank Management**
3. NIBM's Bank Account No.
with Oriental Bank of Commerce : **Current A/C 11281131004402**
4. Bank's Swift Code : **ORBCINBBFCP**
5. Oriental Bank of Commerce A/c No.
with Correspondent Bank : **36152559**
6. Preferred currency : **USD**
7. Correspondent Bank : **CITIBANK N.A.**
8. Swift code for Citi Bank : **CITIUS33**

*** The Foreign Bank
Charges/ SWIFT
charges/Commission
is to be borne by the
remitter. The fees
mentioned in the
invoice/brochure is to
be paid to NIBM, net
of all bank charges.**

***Payments will be accepted only through electronic mode.
Cheques/DDs/Pay Orders will not be accepted.**

- **For all electronic remittances, kindly send a confirmatory e-mail at: accounts@nibmindia.org giving details of the remitter and participant, name and dates of programme, etc.**

Please see programme fee structure on home page of the website for early bird incentive, incentives for SAARC and other developing countries, mode of remittance, Pune City route map and local conveyance.