



Online Programme on Export Credit Management

February 15 – 19, 2021

(Online course duration 15 hours)

Coordinators

Dr Smita Roy Trivedi
Assistant Professor

Dr Elizabeth James
Assistant Professor



**National Institute of
Bank Management**
Pune, India

Export Credit is a vital component of Priority Sector Lending. As international borders are gradually opening up for international trade, financing of export trade will be of crucial importance for promoting export growth in India. The Institute is offering this programme to enable credit department officials and officials from trade financing desks to understand export credit guidelines and structuring of pre-shipment and post-shipment financing.

Objectives

- To aid skill development in credit appraisal for financing exports of goods and services.
- To help understanding of post-shipment financing (products and processes).
- To strengthen delivery of export financing services to exporters.

Content

- ❑ **Export credit and its role in the economy**
- ❑ **Understanding regulatory guidelines on pre-shipment and post shipment financing**
- ❑ **Credit Appraisal for financing exports of goods and services**
- ❑ **Payments methods and mechanisms for international trade**
 - Letter of Credits (with detailed look at UCP 600, URR, ISBP, Incoterms)
 - Bank guarantees
 - Advance payments for exports
- ❑ **Foreign trade policy, its implication for exporters**
- ❑ **Multiple banking arrangements for lending**
- ❑ **Role of ECGC in export credit**
- ❑ **Understanding foreign exchange markets and its role in trade financing**

Dates

The programme will commence at 2 pm on February 15, 2021 will involve total live sessions of 15 hours (spread over 5 days) during the course, and conclude by 6.00 pm on February 19, 2021.

Ten recorded sessions will be available to participants in addition to the online live sessions.

Faculty involved

In addition to NIBM faculty, reputed industry experts will address the participants

Target Group

The programme is intended for officers working in international banking division and B category branches.

Pedagogy

This online course will have 15 hours of online delivery time, spread over 5 days. The course material will comprise of:

- ❖ Reading material for self-study
- ❖ Video sessions comprising of:
 - Pre-recorded video sessions for conceptual learning
 - Live, interactive video sessions by faculty and guest speakers
- ❖ Python Note book Files and notes
- ❖ Self-assessment quizzes and assignments to track progress in the course

Modalities

- ❖ Participants enrolled to the programme will be provided with login id and password to log into the online learning management platform of the institute. The detailed programme schedule will be shared with the participants. Guidance will be provided for navigating through the various activities in the platform such as accessing courseware, viewing video sessions, participating in live sessions, taking quizzes, etc. The programme window will be open for maximum 5 days.
- ❖ Live session schedule will be provided at the start of the programme.
- ❖ Participants attending the program would need internet access on a desktop or laptop with Google Chrome to enable access to live and recorded sessions. Participants would also need to have MS-Office on their desktop/laptop for accessing excel and word files for exercises.

Completion certificate will be given to the participant at the end of the programme

Participant has to remain logged in for at least the total number of engagement hours within the duration of the programme for being considered to have completed the same.

Nominations and Enquiries

Nominations are invited from both Institutions and Individuals from India and Abroad. Executives working in Banks/Financial Institution/Consulting Firms/Technology Firms in the Banking and Financial Services domain can apply for the programme in their individual capacity.

Please address your enquiries and nominations to:

Dr Smita Roy Trivedi

Dr Elizabeth James

Programme Coordinators

National Institute of Bank Management

NIBM Post office, Kondhwe Khurd

Pune 411 048, India

Tel. : 0091-20-26716000 (EPABX)

Mobile : 7774897240, 9372203093

E-mail : smita@nibmindia.org, elizabeth@nibmindia.org

Web : www.nibmindia.org

Last Date for Receiving Nominations: February 13, 2021

Programme Fee (per participant) for 15 hours programme

US \$ 600 for foreign participant

	Fee	GST	Fee+GST	TDS
Member Banks :	13200	2376	15576	1320
Non-Member Banks :	15500	2790	18290	1550
Individual Nominee :	15500	2790	18290	---

The fee includes the cost of tuition, access to reading material and recorded videos, etc. (Central Goods and Services Tax (GST) @ 18%, and TDS @ 10%. Kindly send the TDS Certificate on priority to NIBM).

Mode of Payment for Indian Participants

- The fee may preferably be transferred by RTGS/NEFT/ECS to our A/c No. 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and ST No. AAATN0040PST001.
- National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA.

Mode of Payment for Foreign Participants

Mode of Remittance: SWIFT*

- Name & Address of our Bankers : Punjab National Bank
C-2, Shop No. 4-5, Bramha Estate
Kondhwe Khurd, Pune 411 048
Maharashtra, India
- Name of the Beneficiary : National Institute of Bank Management
- NIBM's Bank Account No. with Punjab National Bank : 11281131004402
- Bank's Swift Code : PUNBINBDDIB
- Preferred Currency : USD
- Correspondent Bank of Punjab National Bank : WELLS FARGO BANK NA
- Punjab National Bank A/c No. with Correspondent Bank : 2000193007918
- Swift Code with Wells Fargo Bank : PNBPU33NNYC
- IFSC : PUNB0108810

* The Foreign Bank Charges/ SWIFT charges/Commission is to be borne by the remitter. The fees mentioned in the invoice/brochure is to be paid to NIBM, net of all bank charges.

***Payments will be accepted only through electronic mode.
Cheques/DDs/Pay Orders will not be accepted.**

- **For all electronic remittances, kindly send a confirmatory e-mail at: accounts@nibmindia.org giving details of the remitter and participant, name and dates of programme, etc.**