

Programme on
Project Finance and
Loan Syndication

February 7 – 11, 2017



Coordinators
Prof Tasneem Chherawala
Prof N Ramani



National Institute of Bank Management
Pune, India

Programme on Project Finance and Loan Syndication

Project finance and the use of it to fund infrastructure is a high growth opportunity area because the need for infrastructure continues to grow rapidly, especially in the emerging markets. In India, and also in other developing countries, concerted government effort has gone into designing appropriate public private partnerships (PPPs) to attract private funding for accelerated capacity growth in sectors like roads, power, renewable energy, ports, airports and urban infrastructure.

Commercial banks in India provide the second-largest source of finance for infrastructure projects (about 24%). The outstanding bank credit to the infrastructure sector increased from Rs 95 billion in March 2001, to Rs 9,648 billion in March 2016; although the last five years have seen a deceleration of this growth. On the flip side, the gross NPAs and restructured advances together as a percentage of total advances to the sector increased considerably from 5.1% of gross advances to the sector in March 2010 to 22.8% of gross advances to the sector in March 2015. But there is positive indication of recovery as the stressed advances ratio of the infrastructure sector declined in the subsequent year to 16.7%.

The government is making significant efforts to revive sectors like roads and power. In order to address the issue of stalled road projects, provisions were made to substitute the concessionaire at the instance of lenders through approval by the National Highways Authority of India (NHAI) to provide exit even during the construction period. Concessionaires were also permitted to divest 100% equity, two years after commercial operations date. Further,

Target Group

The programme is designed to sharpen the skills of:

- ❖ Executives of Project Appraisal and Financing and Debt Syndication Desks of Commercial Banks, Investment Banks, NBFCs and Financial Institutions
- ❖ Credit Officers of Banks and Financial Institutions
- ❖ Executives of Companies involved in Appraising Infrastructure Projects.

NHAI would support project completion with a one-time fund infusion in languishing projects affected by lack of funds. NHAI has also approved premium recast of several distressed road projects. New funding structures such as the Hybrid Annuity Model and Toll-Operate-Transfer Model are being tried to facilitate project implementation.

For the power sector, financial and operational aspects of discoms are being strengthened and processes for providing coal linkages and auctioning of coal blocks are being improved. The government has also started auctioning re-gasified liquefied natural gas along with providing support through a power system development fund to stranded gas-based power projects. Renewable energy projects continue to be in focus.

Thus, even as the requirement for financing infrastructure increases manifold, banks and financial institutions will have to gear up their project appraisal skills for a thorough assessment of the project risks in different sectors and understand how these risks can be mitigated. This will enable them to not only identify strong and viable projects for investment and syndication but also give them the necessary tools to monitor the projects post completion.

Programme Content

- ❑ Project Finance: Structure and Documentation
 - (a) Risk Assessment, Allocation and Mitigation Strategies
 - (b) Cash Flow Modelling and Financial Viability Assessment
- ❑ Infrastructure Projects
 - (a) Prospects and Challenges in Emerging Markets
 - (b) PPP Models for Various Infra Sectors
 - (c) Case Studies on Risk Identification and Mitigation for Road, Solar and Wind Power Projects
- ❑ External and Internal Credit Rating Process for Infrastructure Loans
- ❑ Syndication and Pricing Strategies
- ❑ Debt Restructuring Issues and Challenges for Project Loan Exposures
- ❑ Other Issues in Infrastructure Financing.

Pedagogy

- ◆ Case studies on different types of infrastructure projects
- ◆ Group discussions and presentations
- ◆ Practical experience-sharing by industry experts.

Dates

February 7 – 11, 2017

The programme will begin at 9:00 am on February 7 and will conclude by 5:00 pm on February 11, 2017.

Venue

NIBM Campus, Kondhwe Khurd
Pune, India.

Accommodation

The programme is fully residential. Participants will be provided well-furnished single room AC accommodation in the Institute's hostel complex on the campus. However, they will not be permitted to bring their family members to stay on the campus. In case any Officer/Executive with physical/ medical disability is being nominated, kindly inform us in advance with particulars of disability to facilitate necessary arrangements.

The Institute has facilities for outdoor and indoor games and a large walking/jogging trail for physical fitness besides a yoga centre. Participants are therefore encouraged to bring appropriate clothes/gear.

Programme Coordinators

Prof Tasneem Chherawala

Assistant Professor

Prof N Ramani

Visiting Professor as an Industry Expert

(Finance Area Group)

**Last Date for
Receiving Nominations:**
January 28, 2017

**Last Date for
Availing Early Bird Incentive:**
January 23, 2017
(See fee structure on
home page of the website)

Nominations and Enquiries

Please address your enquiries and
nominations to:

Prof Tasneem Chherawala

Prof N Ramani

Programme Coordinators

National Institute of Bank Management

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Programme Fee (per participant)

US \$ 2000 for foreign participant

(See fee structure on home page of the website for incentive)

	Fee	ST	SBAC	KKC	Fee+ST+ SBAC+KKC	TDS
Mem. Banks	: 35000	4900	175	175	40250	3500
Non-Mem. Banks	: 41000	5740	205	205	47150	4100

The fee includes the cost of tuition, board and lodging facilities, teaching material, etc. (Service Tax (ST) @ 14%, Swachh Bharat Abhiyan Cess (SBAC) @ 0.5%, Krishi Kalyan Cess (KKC) @ 0.5% and TDS @ 10%. Kindly send the TDS Certificate on priority to NIBM).

Mode of Payment for Indian Participants

- The fee may preferably be transferred by RTGS/NEFT/ECS to our A/c No. 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and ST No. AAATN0040PST001.
- National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA.

Mode of Payment for Foreign Participants

Mode of Remittance: SWIFT*

1. Name & Address of our Bankers : **Oriental Bank of Commerce
C-2, Shop No. 4-5, Bramha Estate
Kondhwe Khurd, Pune 411 048
Maharashtra, India**
2. Name of the Account : **National Institute of Bank Management**
3. NIBM's Bank Account No. : **Current A/C 11281131004402**
with Oriental Bank of Commerce
4. Bank's Swift Code : **ORBCINBBFCP**
5. Oriental Bank of Commerce A/c No. : **36152559**
with Correspondent Bank
6. Preferred currency : **USD**
7. Correspondent Bank : **CITIBANK N.A.**
8. Swift code for Citi Bank : **CITIUS33**

*** The Foreign Bank
Charges/ SWIFT
charges/Commission
is to be borne by the
remitter. The fees
mentioned in the
invoice/brochure is to
be paid to NIBM, net
of all bank charges.**

***Payments will be accepted only through electronic mode.
Cheques/DDs/Pay Orders will not be accepted.**

- **For all electronic remittances, kindly send a confirmatory e-mail at: accounts@nibmindia.org giving details of the remitter and participant, name and dates of programme, etc.**

Please see programme fee structure on home page of the website for early bird incentive, incentives for SAARC and other developing countries, mode of remittance, Pune City route map and local conveyance.