



Calendar of Programmes 2017 – 18



**National Institute of
Bank Management
Pune, India**

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Pune

(List as on May 29, 2017)

NATIONAL INSTITUTE OF BANK MANAGEMENT

A Premier Institution for Training & Education, Research and Consultancy in the Field of Banking and Finance in India

The Institute

National Institute of Bank Management (NIBM) was established in 1969 by the Reserve Bank of India, in consultation with the Government of India, as an autonomous apex institution for research, training, education and consultancy in bank management. Its mandate is to play a proactive role of “think-tank” for the banking industry. NIBM is part of the grand vision of giving a new direction to the banking industry in India and making the industry a more cost-effective instrument for national development. Therefore, helping the managers in their endeavour to make their organizations competitive both in domestic and international markets is the mission of the Institute. NIBM, an autonomous academic institution, is governed by a Board, its highest policy-making body. The Governor of the Reserve Bank of India (the central bank of the country), is the Chairman of the Governing Board.

The Institute is engaged in **Research** (policy and operations), **Training & Education** of senior executives of banks, and provides **Consulting** support to the banking and financial sector. As an institution of advanced learning, NIBM is well-equipped to train executives to function in a multi-cultural and multi-national environment. By providing interdisciplinary modules of theory and practical learning, participants are equipped to become masters in problem-solving. In a year the Institute, on an average, conducts about 190 Training Programmes in various functional areas and also Conferences and Seminars addressing issues of topical concern to the banking and financial services industry. Close to 5,000 participants, including about 600 plus from various developing nations attend NIBM training programmes every year.

The Post-Graduate Programme in Banking and Finance (PGPBF), introduced in the year 2003-04 to groom new generation managers for the banking and financial services industry, is an additional key identity of the Institute. **The PGPBF has been renamed as Post Graduate Diploma in Management (Banking & Financial Services) – PGDM (B&FS)** following recognition by AICTE, from 2013 onwards.

The Institute is located in sylvan surroundings in a picturesque valley within the Pune city in the State of Maharashtra. The Campus is spread over a 62 acre plot of undulating landscape with minimum of distraction and pollution. It has its own self-contained campus with complete residential and educational facilities.

NIBM – An Organization of Excellence in Banking and Finance

Since its inception the Institute has evolved certain methods of learning and problem-solving approaches. Research studies conducted by the faculty members on a regular basis form the first pillar of their strength. Secondly, the insight developed by the faculty while providing consulting support to banks and financial institutions is unique. The third important source of knowledge is the conferences and seminars in which the bankers also present papers and participate in discussions on strategic, operational and managerial aspects of banking and finance. Fourthly, the faculty members utilize the opportunities to learn various aspects of the functioning of banks and financial institutions when they guide and assist the programme participants/PGDM (B&FS) students in their dissertation/project work. The fifth and a very important source of learning is the Task Forces and Study Groups set-up at the industry level in which Faculty of NIBM are also invited to participate as members along with senior bankers. In addition to these distinctive sources of learning, the NIBM faculty learns a great deal about the operational/managerial issues through continuous interaction with the bankers in the classroom and also while visiting their offices.

These modes of learning help the members of the faculty, who are essentially discipline-based specialists, to develop first-hand knowledge of, and insight into, banking and financial management issues. It enables the Institute to provide not only relevant management education to executives but also to assist in solving organizational problems by adopting an interdisciplinary approach. This makes NIBM a unique organization of excellence.

Publication of books and journals is integral to its objectives. It also releases monographs on issues of topical interest and during the last twelve years the Institute has also been sharing with its trustees a Compendium of Published Research Papers and Articles, Conference Presentations by its faculty members every year.

NIBM is recognized by the University of Pune as an approved Centre for Post-Graduate Research and also by the Department of Scientific and Industrial Research, Ministry of Science and Technology, Government of India. Few Ph.D. students are currently registered with NIBM for their doctoral dissertation under the supervision of the Institute's faculty members.

Introduction

The Institute's calendar of training for the academic year 2017-18 has been drawn and is being forwarded to the banks and financial institutions so that access to the Calendar of Training Programmes at the commencement of the financial year, will help identify programmes appropriate to their needs, and plan nominations well in advance. While drawing the calendar of training programmes, we have kept in mind the immediate requirements of banks for specialized knowledge in various functional areas, the need to build capabilities for the future and to groom new leaders. Banks/Financial Institutions may also give suggestions for further enrichment of the programme contents.

Conferences and Seminars

Conferences and Seminars have also been announced in this calendar of training programmes. Few more are likely to be announced during the year, after discussions with top management of banks. These conferences/seminars are one of the major NIBM strategies to provide a forum for discussing the basic as well as current concerns at the various levels of senior and top management. These conferences are generally meant for specific groups of executives who are responsible for a particular role and are held on important emerging issues / topics.

Customized Incompany Programmes

In addition to the programmes already listed in the calendar, need-based, tailor-made, customized programmes in various functional areas and soft skills are also offered to assist the banks to maintain their competitive edge. NIBM has especially reserved slots for such customized programmes. The banks can approach NIBM for customized programmes to reskill large number

of their officers/executives, which would develop their confidence and improve decision making skills – a must in the fast changing and emerging dynamic banking scenario.

Programmes for SAARC & Developing Countries

NIBM has been receiving participants from these countries in its various programmes. We have made conscious efforts to make these programme relevant for the bankers from these countries by including country-specific issues. Since last year NIBM has initiated dialogue with senior bankers in SAARC countries to offer customized programmes in their countries or at NIBM Campus, Pune, India. NIBM has a distinct advantage of delivering high quality training at a very economical cost for these countries.

Involvement of Industry Experts

Based on the feedback received from the banks regarding training programmes offered by NIBM, being 'good' in content but tend to be 'theoretical', we undertook a rejuvenation exercise, have debated the training dispensation by rigorously involving senior bankers leading to practical inputs. To further improve the quality perception of our training, NIBM has expanded its faculty by including banking industry experts who have recently retired from top management positions including Chairmen & Managing Directors, Chief General Managers and General Managers.

NIBM is committed to provide a unique learning and capability enhancing experience to the participants in these Programmes.

We look forward to serving you and partnering your progress through effective training, research studies and consultations that you may require.

For any clarification please contact:

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Calendar of Training Programmes: 2017–18 at a Glance (Functional Area-wise)

No.	Title	Duration	From	To	Target Group	Coordinators
○ INTERNATIONAL PROGRAMMES						
001	International Programme on Asset-Liability Management in Banks and Financial Institutions	13 Days	11/09/2017	23/09/2017	Middle & Senior Management	S V Kuvalekar & Sanjay Basu
002	International Programme on Corporate Governance and Leadership for Top Executives from the Financial System	6 Days	11/12/2017	16/12/2017	Middle & Senior Management	Kaushik Mukerjee & B V Chaubal
003	International Programme in Bank Financial Management (Focus: Risk Management and Basel II & III Accord)	13 Days	08/01/2018	20/01/2018	Middle & Senior Management	S V Kuvalekar & K Ramesha
004	International Programme in Banking and Finance (Focus: Risk Management)	13 Days	05/03/2018	17/03/2018	Middle & Senior Management	Smita Roy Trivedi & Tasneem Chherawala
○ PROGRAMMES IN COLLABORATION WITH NATIONAL/INTERNATIONAL INSTITUTIONS						
005	Advanced Programme on Card Payment System (Joint Programme with NPCI)	4 Days	12/06/2017	15/06/2017	Middle & Senior Management	Deepankar Roy
006	Joint Certification Programme on Indian Accounting Standards (IND AS) for Credit Officers in Banks (with KPMG)	3 Days	28/08/2017	30/08/2017	Credit Analysts	Dipali Krishnakumar
007	Joint Certification Programme on Retail Credit Risk Management (Jointly Coordinated by NIBM & TransUnion CIBIL)	5 Days	09/10/2017	13/10/2017	Middle & Senior Management	Elizabeth James & Richa Verma Bajaj
008	Joint Certification Programme on Retail Credit Risk Management (Jointly Coordinated by NIBM & TransUnion CIBIL)	5 Days	29/01/2018	02/02/2018	Middle & Senior Management	Elizabeth James & Richa Verma Bajaj
009	Advanced Programme on Card Payment System (Joint Programme with NPCI)	4 Days	05/02/2018	08/02/2018	Middle & Senior Management	Deepankar Roy
010	Joint Certification Programme on Indian Accounting Standards (IND AS) for Credit Officers in Banks (with KPMG)	3 Days	12/03/2018	14/03/2018	Credit Analysts	Dipali Krishnakumar
011	Programme on Womens' Development through Income Generating Activities (Jointly Coordinated by NIBM & CICTAB)	4 Days	19/03/2018	22/03/2018	Middle & Senior Management	Naveen Kumar K

No.	Title	Duration	From	To	Target Group	Coordinators
○ TRAINERS' TRAINING PROGRAMMES						
012	Certified Bank Trainers Programme: Post Examination Training (Jointly by NIBM & IIBF)	5 Days	11/09/2017	15/09/2017	Trainers from Banks	
013	Certified Bank Trainers Programme: Post Examination Training (Jointly by NIBM & IIBF)	5 Days	18/12/2017	22/12/2017	Trainers from Banks	
○ FINANCE						
(a) Credit Appraisal/Infrastructure Lending/Retail Lending/Lending to SMEs and Recovery						
014	Programme on Credit Appraisal (Focus: Manufacturing and Services Sector)	10 Days	12/06/2017	21/06/2017	Middle Management	Elizabeth James & N Ramani
015	Programme on Lending Strategies to SMEs – BMs of MSME Branches	5 Days	10/07/2017	14/07/2017	Senior Management	K Ramesha
016	Programme on Infrastructure Financing	6 Days	10/07/2017	15/07/2017	Middle & Senior Management	N Ramani & Tasneem Chherawala
017	Programme on Corporate Credit Appraisal	5 Days	31/07/2017	04/08/2017	Middle & Senior Management	M Manickaraj & N Ramani
018	Programme on Assessment of Working Capital Requirements	5 Days	07/08/2017	11/08/2017	Middle Management	Elizabeth James & N Ramani
019	Programme on Financing MSMEs	5 Days	28/08/2017	01/09/2017	Middle & Senior Management	M Manickaraj & N Ramani
020	Programme on Lending Strategies to MSEs – Credit Officers	5 Days	18/09/2017	22/09/2017	Middle & Senior Management	K Ramesha
021	Programme on Credit Analysis (Focus: Services Sector)	5 Days	18/09/2017	22/09/2017	Middle Management	Elizabeth James & N Ramani
022	Conference on Credit Management	2 Days	04/10/2017	05/10/2017	Middle Management	M Manickaraj & B V Chaubal
023	Programme on Retail Lending Strategy for Executives In-charge of Retail Assets	5 Days	06/11/2017	10/11/2017	Senior Management	K Ramesha
024	Programme on Assessment of Working Capital Requirements	5 Days	27/11/2017	01/12/2017	Middle Management	Elizabeth James & N Ramani
025	Programme on NPA Management	5 Days	02/01/2018	06/01/2018	Middle & Senior Management	M Manickaraj & N Ramani

No.	Title	Duration	From	To	Target Group	Coordinators
026	Programme on Retail Lending Strategy for Branch Managers	5 Days	15/01/2018	19/01/2018	Middle Management	K Ramesha
027	Programme on Project Finance and Loan Syndication	6 Days	29/01/2018	03/02/2018	Middle & Senior Management	Tasneem Chherawala & N Ramani
028	Programme on Credit Analysis (<i>Focus: Services Sector</i>)	5 Days	12/02/2018	16/02/2018	Middle Management	Elizabeth James & N Ramani
(b) International Financial Reporting Standards (IFRS)						
029	Programme on Issues and Challenges for Implementation of Indian Accounting Standards (IND AS) in Banks	5 Days	27/06/2017	01/07/2017	Middle & Senior Management	Dipali Krishnakumar S V Kuvalekar
030	Programme on Issues and Challenges for Implementation of Indian Accounting Standards (IND AS) in Banks	5 Days	09/10/2017	13/10/2017	Middle & Senior Management	Dipali Krishnakumar & S V Kuvalekar
031	Programme on IFRS 9: Fair Value Measurement for Banks	4 Days	03/01/2018	06/01/2018	Middle & Senior Management	Tasneem Chherawala & Sanjay Basu
(c) Corporate Banking & Financial Services						
032	Advanced Programme on Corporate Banking and Financial Services	5 Days	24/10/2017	28/10/2017	Middle & Senior Management	S V Kuvalekar & Dipali Krishnakumar
(d) Risk Management /ALM / Derivatives / Basel Accords						
033	Programme on Managing Risk Under Pillar II (ICAAP)	6 Days	24/04/2017	29/04/2017	Middle & Senior Management	Arindam Bandyopadhyay & Sanjay Basu
034	Programme on Credit Risk Modelling for Expected Loss Provisioning and Capital Estimation under Basel IRB & IFRS9	5 Days	19/06/2017	23/06/2017	Middle & Senior Management	Arindam Bandyopadhyay & Tasneem Chherawala
035	Programme on Market Risk Capital Charges under FRTB	6 Days	10/07/2017	15/07/2017	Middle Management	Sanjay Basu
036	Programme on Demystifying Statistical Techniques for Risk Management	6 Days	07/08/2017	12/08/2017	Middle Management	Arindam Bandyopadhyay
037	Programme on Basel III	5 Days	28/08/2017	01/09/2017	Middle & Senior Management	Tasneem Chherawala & Sanjay Basu
038	Programme on Financial Derivatives	5 Days	06/11/2017	10/11/2017	Middle Management	Kedar nath Mukherjee & Tasneem Chherawala
039	Workshop on Credit Risk Modelling Under Basel II/III IRB Approach	5 Days	20/11/2017	24/11/2017	Middle & Senior Management	Arindam Bandyopadhyay

No.	Title	Duration	From	To	Target Group	Coordinators
040	Advanced Programme on Asset-Liability Management	5 Days	05/12/2017	09/12/2017	Middle & Senior Management	S V Kuvalekar
041	Programme on Demystifying Statistical Techniques for Risk Management	6 Days	08/01/2018	13/01/2018	Middle Management	Arindam Bandyopadhyay
042	Programme on Risk Management under Basel Regime for First Time Risk Managers	6 Days	05/03/2018	10/03/2018	Middle Management	Kedar nath Mukherjee & Richa Verma Bajaj
(e) Investment & Treasury Management						
043	Programme on Treasury Products, Operations and Risk Management for Newly Inducted Treasury Officers	10 Days	14/06/2017	23/06/2017	Middle Management	Kedar nath Mukherjee & S V Kuvalekar
044	Intensive Programme in Integrated Treasury Management (With one-day Trading Game)	10 Days	17/08/2017	26/08/2017	Middle Management	S V Kuvalekar & G Nagaraju
045	Programme on Managing Non-SLR Investments	6 Days	04/09/2017	09/09/2017	Middle Management	Kedar nath Mukherjee
046	Programme on Treasury Back-Office Operations	6 Days	14/11/2017	19/11/2017	Middle & Senior Management	S V Kuvalekar & Gargi Sanati
047	Advanced Programme in Integrated Treasury Management	6 Days	23/01/2018	28/01/2018	Middle & Senior Management	S V Kuvalekar
048	Programme on Fixed Income Portfolio Management with Bond Trading Game	6 Days	05/02/2018	10/02/2018	Middle Management	Kedar nath Mukherjee
○ HUMAN RESOURCE MANAGEMENT (HRM)						
(a) Leadership / Performance & Wellbeing						
049	Programme on Enhancing Bank Employees' Performance and Wellbeing in an Entire Banking Organisation through Leadership, Justice, Support and Spirituality	3 Days	11/05/2017	13/05/2017	HR Heads & Managers from HR Depts.	Badrinarayan S Pawar
050	Programme on Leadership Enhancement for Zonal/Regional/Group Head in Banks & Financial Institutions	5 Days	29/05/2017	02/06/2017	Middle & Senior Management	Shomi Srivastava
051	Programme on Developing Leadership Capacities of Women Managers in Public Sector Banks	3 Days	12/06/2017	14/06/2017	Middle & Senior Management	Deepa Mazumdar
052	Programme on Enhancing Bank Employees' Performance and Wellbeing through Leadership, Justice, Support and Spirituality	3 Days	17/07/2017	19/07/2017	Middle & Senior Management	Badrinarayan S Pawar

No.	Title	Duration	From	To	Target Group	Coordinators
053	Programme on Leadership for Branch Excellence	6 Days	31/07/2017	05/08/2017	Middle & Senior Management	Shomi Srivastava
054	Programme on Developing Leadership Capacities of Women Managers in Public Sector Banks	3 Days	30/10/2017	01/11/2017	Middle & Senior Management	Deepa Mazumdar
055	Programme on Enhancing Bank Employees' Performance and Wellbeing through Leadership, Justice, Support and Spirituality	3 Days	06/11/2017	08/11/2017	HR Heads & Managers from HR Depts.	Badrinarayan S Pawar
056	Enhancing Bank Employees' Performance and Wellbeing in an Entire Banking Organisation through Leadership, Justice, Support and Spirituality	3 Days	05/02/2018	07/02/2018	Senior Management	Badrinarayan S Pawar
(b) Investigating & Disciplinary Inquiry						
057	Workshop on Staff Accountability: Issues & Challenges	2 Days	21/04/2017	22/04/2017	Middle & Senior Management	Shomi Srivastava
058	Programme on Investigation for Investigating Officers: Need of Good Investigation Report	3 Days	03/07/2017	05/07/2017	Senior Management	Shomi Srivastava
059	Programme on Conducting Disciplinary Enquiries/ Disciplinary Action Proceedings/CVC Guidelines	5 Days	06/11/2017	10/11/2017	Middle & Senior Management	Shomi Srivastava
(c) Employee Motivation/Faculty Development / HR Integration						
060	Faculty Development Programme: Strategies for Teaching Improvement through Behavioural Skills	5 Days	04/09/2017	08/09/2017	Trainers from STCs	Deepa Mazumdar
061	Programme on Integrating HR with Business	6 Days	08/01/2018	13/01/2018	Middle Management	Shomi Srivastava
○ INFORMATION TECHNOLOGY (IT)						
(a) Business Continuity Management (BCM)						
062	Programme on IT Risk Management and Business Continuity	4 Days	21/08/2017	24/08/2017	Middle & Senior Management	Sunil Bakshi
(b) Cyber Security						
063	Programme on Cyber Security, Cyber Incident Response and Investigations	5 Days	22/05/2017	26/05/2017	Middle & Senior Management	Sunil Bakshi & Alka Vaidya

No.	Title	Duration	From	To	Target Group	Coordinators
064	Programme on Cyber Security Implementation and Compliance	5 Days	08/01/2018	12/01/2018	Middle & Senior Management	Sunil Bakshi & Alka Vaidya
(c) Information Security						
065	Programme on Information Security and Data Protection	4 Days	07/08/2017	10/08/2017	Middle & Senior Management	Deepankar Roy & Alka Vaidya
(d) IS Audit						
066	Programme on Information Systems Audit and IT Risk Management	5 Days	24/04/2017	28/04/2017	Middle & Senior Management	Sunil Bakshi & Deepankar Roy
067	Programme on Information Systems Audit and IT Risk Management	5 Days	12/02/2018	16/02/2018	Middle & Senior Management	Sunil Bakshi & Deepankar Roy
(e) IT Governance						
068	Programme on Implementing IT Governance and Measuring Benefits from IT Investments	4 Days	10/07/2017	13/07/2017	Senior Management	Sunil Bakshi & Alka Vaidya
(f) Payment Systems						
069	Seminar on Digital Banking (Venue: Mumbai)	1 Day	08/09/2017	08/09/2017	Middle & Senior Management	Deepankar Roy, Sunil Bakshi & Alka Vaidya
070	Programme on Digital Payments: Changing Landscape	3 Days	27/11/2017	29/11/2017	Senior Management	Deepankar Roy
(g) Outsourcing						
071	Programme on Managing IT Outsourcing and Associated Risks	4 Days	18/09/2017	21/09/2017	Middle & Senior Management	Sunil Bakshi & Deepankar Roy
○ MONEY INTERNATIONAL BANKING AND FINANCE (MIBF)						
(a) Forex Treasury						
072	Programme on Fundamental Factors and News Releases for Treasury Dealers	3 Days	22/05/2017	24/05/2017	Dealers	G Nagaraju & Jiji Mathew
073	Programme on Forex Treasury Operations (Focus: Back Office Function)	4 Days	06/06/2017	09/06/2017	Middle Management	Gargi Sanati & Jayant Keskar
074	Programme on Export Credit Management	6 Days	24/07/2017	29/07/2017	Middle Management	Smita Roy Trivedi & Elizabeth James

No.	Title	Duration	From	To	Target Group	Coordinators
075	Programme on Forex Dealing with Bourse Game	10 Days	26/07/2017	04/08/2017	Dealers	Gargi Sanati & Rajiv Abhyankar
076	Programme in Technical Analysis for Dealers	6 Days	11/09/2017	16/09/2017	Dealers	Smita Roy Trivedi & Arindam Bandyopadhyay
077	Programme on Forex Dealing with Bourse Game	10 Days	06/12/2017	15/12/2017	Dealers	Jiji Mathew & Gargi Sanati
078	Programme on Integrated Treasury with Simulated Bourse Game	10 Days	19/02/2018	28/02/2018	Dealers	G Nagaraju & Jiji Mathew
(b) International Banking and Forex Business						
079	Programme on NRI Business and Forex Facilities for Resident Individuals	3 Days	21/06/2017	23/06/2017	Middle Management	G Nagaraju & Jayant Keskar
080	Programme on Management of Foreign Exchange Business	5 Days	26/06/2017	30/06/2017	Middle Management	Jiji T Mathew & G Nagaraju
081	Programme in International Investments and Borrowings	3 Days	03/08/2017	05/08/2017	Middle Management	G Nagaraju & Jiji Mathew
082	Programme on Forex Risk Management: Instruments and Regulations	3 Days	04/09/2017	06/09/2017	Junior & Middle Management	G Nagaraju & Rajiv Abhyankar
083	Programme on International Banking and Foreign Exchange	6 Days	30/10/2017	04/11/2017	Middle Management	Jiji T Mathew & Jayant Keskar
084	Programme on NRI Business and Forex Facilities for Resident Individuals	3 Days	02/01/2018	04/01/2018	Middle Management	G Nagaraju & Jayant Keskar
085	Programme in Technical Analysis for Dealers	6 Days	15/01/2018	20/01/2018	Middle Management	Smita Roy Trivedi & Rajiv Abhyankar
(c) Financing International Trade						
086	Programme on Financing International Trade	5 Days	04/09/2017	08/09/2017	Middle Management	Gargi Sanati & Jayant Keskar
087	Programme on Financing International Trade	6 Days	04/12/2017	09/12/2017	Middle Management	Smita Roy Trivedi & Jayant Keskar
088	Programme on Financing International Trade	5 Days	12/02/2018	16/02/2018	Middle Management	Gargi Sanati & Smita Roy Trivedi

No.	Title	Duration	From	To	Target Group	Coordinators
○ RURAL FINANCE AND DEVELOPMENT (RFD)						
(a) Lending to Agriculture						
089	Programme on Project Finance to Agriculture and Allied Sector	6 Days	07/08/2017	12/08/2017	Middle & Senior Management	Naveen Kumar K
090	Programme on Training-cum-Exposure visit to Agri-business and Agri-processing Projects	6 Days	11/09/2017	16/09/2017	Middle & Senior Management	Naveen Kumar K
091	Programme on Project Finance to High Value Agriculture & Allied Projects (Focus: High Value Agri-business Projects)	6 Days	13/11/2017	18/11/2017	Middle & Senior Management	Naveen Kumar K
092	Programme on Lending Strategies to Priority Sector in the Emerging Environment	5 Days	08/01/2018	12/01/2018	Middle & Senior Management	Naveen Kumar K
(b) Lead Bank Scheme						
093	Programme on Lead Bank Scheme: Preparation and Management of District Credit Plan for Inclusive Growth	5 Days	11/12/2017	15/12/2017	Senior Management	Naveen Kumar K
○ STRATEGIC PLANNING, MARKETING AND CONTROL (SPMC)						
(a) Marketing						
094	Programme on Marketing for Branch Managers (Focus: Retail and MSME)	4 Days	24/04/2017	27/04/2017	Middle & Senior Management	Sarita Bhatnagar & Ateeque Shaikh
095	Programme on Marketing Strategies for MSME Business	5 Days	15/05/2017	19/05/2017	Middle Management	Sarita Bhatnagar
096	Programme on Using Marketing Research for Better Decisions	5 Days	20/11/2017	24/11/2017	Middle & Senior Management	Kaushik Mukerjee & Ateeque Shaikh
097	Programme on Marketing Strategies for MSME Business	4 Days	11/12/2017	14/12/2017	Middle Management	Sarita Bhatnagar
(b) Planning						
098	Programme on Skills for Effective Planning and Monitoring in Banks	5 Days	22/05/2017	26/05/2017	Middle & Senior Management	Anjan Roy & B V Chaubal
099	Programme on Marketing of Banking Services in Digital Era	4 Days	03/07/2017	06/07/2017	Senior Management	Sarita Bhatnagar & Deepankar Roy

No.	Title	Duration	From	To	Target Group	Coordinators
100	Programme on Customer-Centric Approach for Branch Level Marketing	5 Days	10/07/2017	14/07/2017	Middle & Senior Management	Kaushik Mukerjee & Ateeque Shaikh
101	Programme on Marketing for Branch Managers (Focus: Retail and MSME)	4 Days	05/02/2018	08/02/2018	Middle & Senior Management	Sarita Bhatnagar & Ateeque Shaikh
(c) Profitability/Branch Operations/Performance Turnaround Strategy						
102	Programme on Enhancing Branch Performance	5 Days	19/06/2017	23/06/2017	Middle & Senior Management	Anjan Roy & B V Chaubal
103	Programme on Streamlining Centralized Loan Processing Operations	4 Days	09/10/2017	12/10/2017	Middle & Senior Management	Anjan Roy & B V Chaubal
104	Programme on HR Analytics for Banking and Financial Services	4 Days	13/11/2017	16/11/2017	Middle Management	Anjan Roy & Alka Vaidya
105	Programme on Managing Operational Efficiency and Risk in Back Office Networks	4 Days	04/12/2017	07/12/2017	Middle & Senior Management	Anjan Roy & B V Chaubal
(d) Customer Relationship Management						
106	Programme on Customer Relationship Management	5 Days	04/09/2017	08/09/2017	Middle Management	Sarita Bhatnagar & Kaushik Mukerjee
107	Programme on CRM and Digital Banking	5 Days	15/01/2018	19/01/2018	Middle & Senior Management	Sarita Bhatnagar & Deepankar Roy
108	Programme on Customer Analytics in Banking	4 Days	22/01/2018	25/01/2018	Middle & Senior Management	Ateeque Shaikh & Alka Vaidya
109	Programme on Relationship Management in Corporate Banking	4 Days	22/01/2018	25/01/2018	Middle Management	N Ramani & Anjan Roy
(e) Leadership						
110	Programme on Strategy and Leadership Summit	2 Days	23/02/2018	24/02/2018	Senior Management	Kaushik Mukherjee, Ateeque Shaikh & Anjan Roy
○ TO BE ANNOUNCED						
111	Workshop for SLBC Conveners	4				Naveen Kumar K
112	Programme on Developing Leadership Capacities (Venue: Hotel Ashoka Brahmaputra, Guwahati)	3				Deepa Mazumdar & Shomi Srivastava
113	Programme on Developing Leadership Capacities (Venue: Hotel Savera, Chennai)	3				Deepa Mazumdar & Shomi Srivastava

Calendar of Training Programmes: 2017–18 at a Glance (Month-wise)

No.	Title	Duration	From	To	Target Group	Coordinators
○ APRIL						
001	Workshop on Staff Accountability: Issues & Challenges	2 Days	21/04/2017	22/04/2017	Middle & Senior Management	Shomi Srivastava
002	Programme on Marketing for Branch Managers (Focus: Retail and MSME)	4 Days	24/04/2017	27/04/2017	Middle & Senior Management	Sarita Bhatnagar & Ateeque Shaikh
003	Programme on Information Systems Audit and IT Risk Management	5 Days	24/04/2017	28/04/2017	Middle & Senior Management	Sunil Bakshi & Deepankar Roy
004	Programme on Managing Risk Under Pillar II (ICAAP)	6 Days	24/04/2017	29/04/2017	Middle & Senior Management	Arindam Bandyopadhyay & Sanjay Basu
○ MAY						
005	Programme on Enhancing Bank Employees' Performance and Wellbeing in an Entire Banking Organisation through Leadership, Justice, Support and Spirituality	3 Days	11/05/2017	13/05/2017	HR Heads & Managers from HR Depts.	Badrinarayan S Pawar
006	Programme on Marketing Strategies for MSME Business	5 Days	15/05/2017	19/05/2017	Middle Management	Sarita Bhatnagar
007	Programme on Fundamental Factors and News Releases for Treasury Dealers	3 Days	22/05/2017	24/05/2017	Dealers	G Nagaraju & Jiji Mathew
008	Programme on Cyber Security, Cyber Incident Response and Investigations	5 Days	22/05/2017	26/05/2017	Middle & Senior Management	Sunil Bakshi & Alka Vaidya
009	Programme on Skills for Effective Planning and Monitoring in Banks	5 Days	22/05/2017	26/05/2017	Middle & Senior Management	Anjan Roy & B V Chaubal
010	Programme on Leadership Enhancement for Zonal/Regional/Group Head in Banks & Financial Institutions	5 Days	29/05/2017	02/06/2017	Middle & Senior Management	Shomi Srivastava
○ JUNE						
011	Programme on Forex Treasury Operations (Focus: Back Office Function)	4 Days	06/06/2017	09/06/2017	Middle Management	Gargi Sanati & Jayant Keskar

No.	Title	Duration	From	To	Target Group	Coordinators
012	Programme on Developing Leadership Capacities of Women Managers in Public Sector Banks	3 Days	12/06/2017	14/06/2017	Middle & Senior Management	Deepa Mazumdar
013	Advanced Programme on Card Payment System (Joint Programme with NPCI)	4 Days	12/06/2017	15/06/2017	Middle & Senior Management	Deepankar Roy
014	Programme on Credit Appraisal (Focus: Manufacturing and Services Sector)	10 Days	12/06/2017	21/06/2017	Middle Management	Elizabeth James & N Ramani
015	Programme on Treasury Products, Operations and Risk Management for Newly Inducted Treasury Officers	10 Days	14/06/2017	23/06/2017	Middle Management	Kedar nath Mukherjee & S V Kuvalekar
016	Programme on Credit Risk Modelling for Expected Loss Provisioning and Capital Estimation under Basel IRB & IFRS9	5 Days	19/06/2017	23/06/2017	Middle & Senior Management	Arindam Bandyopadhyay & Tasneem Chherawala
017	Programme on Enhancing Branch Performance	5 Days	19/06/2017	23/06/2017	Middle & Senior Management	Anjan Roy & B V Chaubal
018	Programme on NRI Business and Forex Facilities for Resident Individuals	3 Days	21/06/2017	23/06/2017	Middle Management	G Nagaraju & Jayant Keskar
019	Programme on Management of Foreign Exchange Business	5 Days	26/06/2017	30/06/2017	Middle Management	Jiji T Mathew & G Nagaraju
020	Programme on Issues and Challenges for Implementation of Indian Accounting Standards (IND AS) in Banks	5 Days	27/06/2017	01/07/2017	Middle & Senior Management	Dipali Krishnakumar S V Kuvalekar
○ JULY						
021	Programme on Investigation for Investigating Officers: Need of Good Investigation Report	3 Days	03/07/2017	05/07/2017	Senior Management	Shomi Srivastava
022	Programme on Marketing of Banking Services in Digital Era	4 Days	03/07/2017	06/07/2017	Senior Management	Sarita Bhatnagar & Deepankar Roy
023	Programme on Implementing IT Governance and Measuring Benefits from IT Investments	4 Days	10/07/2017	13/07/2017	Senior Management	Sunil Bakshi & Alka Vaidya
024	Programme on Lending Strategies to SMEs – BMs of MSME Branches	5 Days	10/07/2017	14/07/2017	Senior Management	K Ramesha
025	Programme on Customer-Centric Approach for Branch Level Marketing	5 Days	10/07/2017	14/07/2017	Middle & Senior Management	Kaushik Mukerjee & Ateeque Shaikh

No.	Title	Duration	From	To	Target Group	Coordinators
026	Programme on Infrastructure Financing	6 Days	10/07/2017	15/07/2017	Middle & Senior Management	N Ramani & Tasneem Chherawala
027	Programme on Market Risk Capital Charges under FRTB	6 Days	10/07/2017	15/07/2017	Middle Management	Sanjay Basu
028	Programme on Enhancing Bank Employees' Performance and Wellbeing through Leadership, Justice, Support and Spirituality	3 Days	17/07/2017	19/07/2017	Middle & Senior Management	Badrinarayan S Pawar
029	Programme on Export Credit Management	6 Days	24/07/2017	29/07/2017	Middle Management	Smita Roy Trivedi & Elizabeth James
030	Programme on Forex Dealing with Bourse Game	10 Days	26/07/2017	04/08/2017	Dealers	Gargi Sanati & Rajiv Abhyankar
031	Programme on Corporate Credit Appraisal	5 Days	31/07/2017	04/08/2017	Middle & Senior Management	M Manickaraj & N Ramani
032	Programme on Leadership for Branch Excellence	6 Days	31/07/2017	05/08/2017	Middle & Senior Management	Shomi Srivastava
○ AUGUST						
033	Programme in International Investments and Borrowings	3 Days	03/08/2017	05/08/2017	Middle Management	G Nagaraju & Jiji Mathew
034	Programme on Information Security and Data Protection	4 Days	07/08/2017	10/08/2017	Middle & Senior Management	Deepankar Roy & Alka Vaidya
035	Programme on Assessment of Working Capital Requirements	5 Days	07/08/2017	11/08/2017	Middle Management	Elizabeth James & N Ramani
036	Programme on Demystifying Statistical Techniques for Risk Management	6 Days	07/08/2017	12/08/2017	Middle Management	Arindam Bandyopadhyay
037	Programme on Project Finance to Agriculture and Allied Sector	6 Days	07/08/2017	12/08/2017	Middle & Senior Management	Naveen Kumar K
038	Intensive Programme in Integrated Treasury Management (With one-day Trading Game)	10 Days	17/08/2017	26/08/2017	Middle Management	S V Kuvalekar & G Nagaraju

No.	Title	Duration	From	To	Target Group	Coordinators
039	Programme on IT Risk Management and Business Continuity	4 Days	21/08/2017	24/08/2017	Middle & Senior Management	Sunil Bakshi
040	Joint Certification Programme on Indian Accounting Standards (IND AS) for Credit Officers in Banks (with KPMG)	3 Days	28/08/2017	30/08/2017	Credit Analysts	Dipali Krishnakumar
041	Programme on Financing MSMEs	5 Days	28/08/2017	01/09/2017	Middle & Senior Management	M Manickaraj & N Ramani
042	Programme on Basel III	5 Days	28/08/2017	01/09/2017	Middle & Senior Management	Tasneem Chherawala & Sanjay Basu
○ SEPTEMBER						
043	Programme on Forex Risk Management: Instruments and Regulations	3 Days	04/09/2017	06/09/2017	Junior & Middle Management	G Nagaraju & Rajiv Abhyankar
044	Faculty Development Programme: Strategies for Teaching Improvement through Behavioural Skills	5 Days	04/09/2017	08/09/2017	Trainers from STCs	Deepa Mazumdar
045	Programme on Financing International Trade	5 Days	04/09/2017	08/09/2017	Middle Management	Gargi Sanati & Jayant Keskar
046	Programme on Customer Relationship Management	5 Days	04/09/2017	08/09/2017	Middle Management	Sarita Bhatnagar & Kaushik Mukerjee
047	Programme on Managing Non-SLR Investments	6 Days	04/09/2017	09/09/2017	Middle Management	Kedar nath Mukherjee
048	Seminar on Digital Banking (Venue: Mumbai)	1 Day	08/09/2017	08/09/2017	Middle & Senior Management	Deepankar Roy, Sunil Bakshi & Alka Vaidya
049	Certified Bank Trainers Programme: Post Examination Training (Jointly by NIBM & IIBF)	5 Days	11/09/2017	15/09/2017	Trainers from Banks	
050	Programme in Technical Analysis for Dealers	6 Days	11/09/2017	16/09/2017	Dealers	Smita Roy Trivedi & Arindam Bandyopadhyay
051	Programme on Training-cum-Exposure visit to Agri-business and Agri-processing Projects	6 Days	11/09/2017	16/09/2017	Middle & Senior Management	Naveen Kumar K

No.	Title	Duration	From	To	Target Group	Coordinators
052	International Programme on Asset-Liability Management in Banks and Financial Institutions	13 Days	11/09/2017	23/09/2017	Middle & Senior Management	S V Kuvalekar & Sanjay Basu
053	Programme on Managing IT Outsourcing and Associated Risks	4 Days	18/09/2017	21/09/2017	Middle & Senior Management	Sunil Bakshi & Deepankar Roy
054	Programme on Lending Strategies to MSEs – Credit Officers	5 Days	18/09/2017	22/09/2017	Middle & Senior Management	K Ramesha
055	Programme on Credit Analysis (<i>Focus: Services Sector</i>)	5 Days	18/09/2017	22/09/2017	Middle Management	Elizabeth James & N Ramani
○ OCTOBER						
056	Conference on Credit Management	2 Days	04/10/2017	05/10/2017	Middle Management	M Manickaraj & B V Chaulbal
057	Programme on Streamlining Centralized Loan Processing Operations	4 Days	09/10/2017	12/10/2017	Middle & Senior Management	Anjan Roy & B V Chaulbal
058	Joint Certification Programme on Retail Credit Risk Management (Jointly Coordinated by NIBM & TransUnion CIBIL)	5 Days	09/10/2017	13/10/2017	Middle & Senior Management	Elizabeth James & Richa Verma Bajaj
059	Programme on Issues and Challenges for Implementation of Indian Accounting Standards (IND AS) in Banks	5 Days	09/10/2017	13/10/2017	Middle & Senior Management	Dipali Krishnakumar & S V Kuvalekar
060	Advanced Programme on Corporate Banking and Financial Services	5 Days	24/10/2017	28/10/2017	Middle & Senior Management	S V Kuvalekar & Dipali Krishnakumar
061	Programme on Developing Leadership Capacities of Women Managers in Public Sector Banks	3 Days	30/10/2017	01/11/2017	Middle & Senior Management	Deepa Mazumdar
062	Programme on International Banking and Foreign Exchange	6 Days	30/10/2017	04/11/2017	Middle Management	Jiji T Mathew & Jayant Keskar
○ NOVEMBER						
063	Programme on Enhancing Bank Employees' Performance and Wellbeing through Leadership, Justice, Support and Spirituality	3 Days	06/11/2017	08/11/2017	HR Heads & Managers from HR Depts.	Badrinarayan S Pawar

No.	Title	Duration	From	To	Target Group	Coordinators
064	Programme on Retail Lending Strategy for Executives In-charge of Retail Assets	5 Days	06/11/2017	10/11/2017	Senior Management	K Ramesha
065	Programme on Financial Derivatives	5 Days	06/11/2017	10/11/2017	Middle Management	Kedar nath Mukherjee & Tasneem Chherawala
066	Programme on Conducting Disciplinary Enquiries/ Disciplinary Action Proceedings/CVC Guidelines	5 Days	06/11/2017	10/11/2017	Middle & Senior Management	Shomi Srivastava
067	Programme on HR Analytics for Banking and Financial Services	4 Days	13/11/2017	16/11/2017	Middle Management	Anjan Roy & Alka Vaidya
068	Programme on Project Finance to High Value Agriculture & Allied Projects (Focus: High Value Agri-business Projects)	6 Days	13/11/2017	18/11/2017	Middle & Senior Management	Naveen Kumar K
069	Programme on Treasury Back-Office Operations	6 Days	14/11/2017	19/11/2017	Middle & Senior Management	S V Kuvalekar & Gargi Sanati
070	Workshop on Credit Risk Modelling Under Basel II/III IRB Approach	5 Days	20/11/2017	24/11/2017	Middle & Senior Management	Arindam Bandyopadhyay
071	Programme on Using Marketing Research for Better Decisions	5 Days	20/11/2017	24/11/2017	Middle & Senior Management	Kaushik Mukerjee & Ateeque Shaikh
072	Programme on Digital Payments: Changing Landscape	3 Days	27/11/2017	29/11/2017	Senior Management	Deepankar Roy
073	Programme on Assessment of Working Capital Requirements	5 Days	27/11/2017	01/12/2017	Middle Management	Elizabeth James & N Ramani
○ DECEMBER						
074	Programme on Managing Operational Efficiency and Risk in Back Office Networks	4 Days	04/12/2017	07/12/2017	Middle & Senior Management	Anjan Roy & B V Chaubal
075	Programme on Financing International Trade	6 Days	04/12/2017	09/12/2017	Middle Management	Smita Roy Trivedi & Jayant Keskar
076	Advanced Programme on Asset-Liability Management	5 Days	05/12/2017	09/12/2017	Middle & Senior Management	S V Kuvalekar

No.	Title	Duration	From	To	Target Group	Coordinators
077	Programme on Forex Dealing with Bourse Game	10 Days	06/12/2017	15/12/2017	Dealers	Jiji Mathew & Gargi Sanati
078	Programme on Marketing Strategies for MSME Business	4 Days	11/12/2017	14/12/2017	Middle Management	Sarita Bhatnagar
079	Programme on Lead Bank Scheme: Preparation and Management of District Credit Plan for Inclusive Growth	5 Days	11/12/2017	15/12/2017	Senior Management	Naveen Kumar K
080	International Programme on Corporate Governance and Leadership for Top Executives from the Financial System	6 Days	11/12/2017	16/12/2017	Middle & Senior Management	Kaushik Mukerjee & B V Chaubal
081	Certified Bank Trainers Programme: Post Examination Training (Jointly by NIBM & IIBF)	5 Days	18/12/2017	22/12/2017	Trainers from Banks	
○ JANUARY						
082	Programme on NRI Business and Forex Facilities for Resident Individuals	3 Days	02/01/2018	04/01/2018	Middle Management	G Nagaraju & Jayant Keskar
083	Programme on NPA Management	5 Days	02/01/2018	06/01/2018	Middle & Senior Management	M Manickaraj & N Ramani
084	Programme on IFRS 9: Fair Value Measurement for Banks	4 Days	03/01/2018	06/01/2018	Middle & Senior Management	Tasneem Chherawala & Sanjay Basu
085	Programme on Cyber Security Implementation and Compliance	5 Days	08/01/2018	12/01/2018	Middle & Senior Management	Sunil Bakshi & Alka Vaidya
086	Programme on Lending Strategies to Priority Sector in the Emerging Environment	5 Days	08/01/2018	12/01/2018	Middle & Senior Management	Naveen Kumar K
087	Programme on Demystifying Statistical Techniques for Risk Management	6 Days	08/01/2018	13/01/2018	Middle Management	Arindam Bandyopadhyay
088	Programme on Integrating HR with Business	6 Days	08/01/2018	13/01/2018	Middle Management	Shomi Srivastava
089	International Programme in Bank Financial Management (Focus: Risk Management and Basel II & III Accord)	13 Days	08/01/2018	20/01/2018	Middle & Senior Management	S V Kuvalekar & K Ramesha

No.	Title	Duration	From	To	Target Group	Coordinators
090	Programme on Retail Lending Strategy for Branch Managers	5 Days	15/01/2018	19/01/2018	Middle Management	K Ramesha
091	Programme on CRM and Digital Banking	5 Days	15/01/2018	19/01/2018	Middle & Senior Management	Sarita Bhatnagar & Deepankar Roy
092	Programme in Technical Analysis for Dealers	6 Days	15/01/2018	20/01/2018	Middle Management	Smita Roy Trivedi & Rajiv Abhyankar
093	Programme on Customer Analytics in Banking	4 Days	22/01/2018	25/01/2018	Middle & Senior Management	Ateeque Shaikh & Alka Vaidya
094	Programme on Relationship Management in Corporate Banking	4 Days	22/01/2018	25/01/2018	Middle Management	N Ramani & Anjan Roy
095	Advanced Programme in Integrated Treasury Management	6 Days	23/01/2018	28/01/2018	Middle & Senior Management	S V Kuvalekar
096	Joint Certification Programme on Retail Credit Risk Management (Jointly Coordinated by NIBM & TransUnion CIBIL)	5 Days	29/01/2018	02/02/2018	Middle & Senior Management	Elizabeth James & Richa Verma Bajaj
097	Programme on Project Finance and Loan Syndication	6 Days	29/01/2018	03/02/2018	Middle & Senior Management	Tasneem Chherawala & N Ramani
○ FEBRUARY						
098	Enhancing Bank Employees' Performance and Wellbeing in an Entire Banking Organisation through Leadership, Justice, Support and Spirituality	3 Days	05/02/2018	07/02/2018	Senior Management	Badrinarayan S Pawar
099	Advanced Programme on Card Payment System (Joint Programme with NPCI)	4 Days	05/02/2018	08/02/2018	Middle & Senior Management	Deepankar Roy
100	Programme on Marketing for Branch Managers (Focus: Retail and MSME)	4 Days	05/02/2018	08/02/2018	Middle & Senior Management	Sarita Bhatnagar & Ateeque Shaikh
101	Programme on Fixed Income Portfolio Management with Bond Trading Game	6 Days	05/02/2018	10/02/2018	Middle Management	Kedar nath Mukherjee
102	Programme on Credit Analysis (Focus: Services Sector)	5 Days	12/02/2018	16/02/2018	Middle Management	Elizabeth James & N Ramani

No.	Title	Duration	From	To	Target Group	Coordinators
103	Programme on Information Systems Audit and IT Risk Management	5 Days	12/02/2018	16/02/2018	Middle & Senior Management	Sunil Bakshi & Deepankar Roy
104	Programme on Financing International Trade	5 Days	12/02/2018	16/02/2018	Middle Management	Gargi Sanati & Smita Roy Trivedi
105	Programme on Integrated Treasury with Simulated Bourse Game	10 Days	19/02/2018	28/02/2018	Dealers	G Nagaraju & Jiji Mathew
106	Programme on Strategy and Leadership Summit	2 Days	23/02/2018	24/02/2018	Senior Management	Kaushik Mukherjee, Ateeque Shaikh & Anjan Roy
○ MARCH						
107	Programme on Risk Management under Basel Regime for First Time Risk Managers	6 Days	05/03/2018	10/03/2018	Middle Management	Kedar nath Mukherjee & Richa Verma Bajaj
108	International Programme in Banking and Finance (Focus: Risk Management)	13 Days	05/03/2018	17/03/2018	Middle & Senior Management	Smita Roy Trivedi & Tasneem Chherawala
109	Joint Certification Programme on Indian Accounting Standards (IND AS) for Credit Officers in Banks (with KPMG)	3 Days	12/03/2018	14/03/2018	Credit Analysts	Dipali Krishnakumar
110	Programme on Womens' Development through Income Generating Activities (Jointly Coordinated by NIBM & CICTAB)	4 Days	19/03/2018	22/03/2018	Middle & Senior Management	Naveen Kumar K
○ TO BE ANNOUNCED						
111	Workshop for SLBC Conveners	4				Naveen Kumar K
112	Programme on Developing Leadership Capacities (Venue: Hotel Ashoka Brahmaputra, Guwahati)	3				Deepa Mazumdar & Shomi Srivastava
113	Programme on Developing Leadership Capacities (Venue: Hotel Savera, Chennai)	3				Deepa Mazumdar & Shomi Srivastava

The Institute Personnel

Director

Shri K L Dhingra

M.Com (HP University), MBA from Faculty of Management Studies (Delhi University), CAIIB, LL.B. (Acad.) (Kurukshetra University), PG Diploma in Management of Public Enterprises, ACIB (UK) (Institute now renamed as London Institute of Banking and Finance). Fellowship from: (i) Indian Institute of Banking and Finance, Mumbai; (ii) Chartered Banker Institute, Scotland; and (iii) Financial Services Institute of Australasia (Finsia).
(Former Chairman & Managing Director of HUDCO, New Delhi and ITI Ltd., Bangalore)

Faculty Members and their Functional Areas and Academic Interest

Finance

Dr K Ramesha, *Professor & Dean (Research & Consultancy)*
M.A. (Economics, Mysore Univ.), Ph.D. (Calicut Univ.)

Small and Medium Enterprises; Retail Banking

Dr Arindam Bandyopadhyay
Associate Professor & Associate Dean (Research & Consultancy)
M.Sc. (Eco.), M.Phil., Ph.D. (JNU, New Delhi)

Finance; Credit Risk; Corporate Financing Pattern

Prof Sanjay Basu, *Associate Professor*
M.Sc. (Economics, Calcutta Univ.), Fellow (IIM, Calcutta)

Fixed Income Portfolio Management; Market Risk Management;
Asset Liability Management; Applied Contract Theory; Game Theory

Dr S V Kuvalekar
Associate Professor & Associate Dean (Training)
M.Com., M.Phil., Ph.D. (Osmania Univ.)

Corporate Finance; Financial Services; Investment Banking

Dr M Manickaraj, *Associate Professor*
M.Com., M.Phil., Ph.D. (Bharathidasan Univ.)

Equity Investment Management; Credit Analysis;
Financing SMEs; Carbon Finance

Dr Richa Verma Bajaj, *Assistant Professor*
MBA, MIB, Ph.D. (Gurujambheshwar Univ.)

Risk Management (Credit and Operational Risk); Credit Management

Prof Tasneem Chherawala, *Assistant Professor*
MS (QE), (Indian Statistical Institute, Calcutta),
Ph.D. (Savitribai Phule Pune Univ.)

Risk Management and Quantitative Risk Models for Credit and
Market Risk; Bank Capital Structures; Financial Derivatives;
Project Finance and Loan Syndication

Dr Elizabeth James, *Assistant Professor*
M.Com. (Financial Management), Ph.D. (Barkatullah Univ.)

Corporate Finance, Credit Analysis & Management,
Financial Planning and Wealth Management

- ❑ **Dr Kedar nath Mukherjee**, *Assistant Professor*
M.Com., M.Phil., Ph.D. (Osmania Univ.)
 - Finance; Fixed Income Markets; Market Risk; Financial Derivatives
- ❑ **Dr Dipali Krishnakumar**, *Assistant Professor*
CA, MBA, Ph.D.
 - Finance/Accounting/IFRS
- ❑ **Shri B A Prabhakar**, *Visiting Faculty as an Industry Expert*,
Ex-CMD, Andhra Bank
C. A.
 - Treasury and Credit
- ❑ **Shri D Sarkar**
Visiting Faculty as an Industry Expert, Ex-CMD, Union Bank of India
B.Com. (Hons), M.Com., CAIIB, FCA
 - Banking and Finance
- ❑ **Shri Narayanaswamy Ramani**, *Visiting Faculty as an Industry Expert*
M.Sc. (Physics), CAIIB
 - Corporate Banking, Infrastructure Financing, Management of Bank Lending, NPA Management, Marketing of Credit Products
General Banking
- ❑ **Shri Deepak Narang**, *Visiting Faculty*, Ex-ED, United Bank of India
M.Sc (Physics) Delhi University, CAIIB, CFA (Inter) from ICFAI
 - Credit, Banking Regulation and Recovery Management
- ❑ **Shri B V Chaubal**
Visiting Faculty, Ex-DMD & Group Executive (Global Markets), SBI
M.Sc (Phy), CAIIB
 - Global Markets, HR, Stressed Assets, Vigilance, Credit, General Banking

Human Resource Management

- ❑ **Dr Badrinarayan Pawar**, *Professor/IIBF Chair Professor*
AMIE, M.Tech, Ph.D. (Oklahoma State Univ., Stillwater, USA)
 - Organizational Behaviour, Workplace Spirituality, Transformational Leadership, Organizational Justice, OB Interventions for Enhancing Employee Performance and Well being
- ❑ **Dr Deepa Mazumdar**, *Associate Professor*
M.A. (Industrial Psychology, Bombay Univ.)
Ph.D. (Career Counselling, Lausanne Univ., Switzerland)
 - Leadership and Teambuilding; Communication and Listening Skills; Mentoring; Coaching and Counselling; OD and Psychological Assessments
- ❑ **Dr Shomi Srivastava**, *Assistant Professor*
M.A. (Psychology, Allahabad Univ.)
Ph.D. (Organisational Behaviour, Allahabad Univ.)
 - Human Resource Management; Organizational Behaviour

Information Technology

- ❑ **Dr Alka Vaidya**, *Assistant Professor*
M.C.M., Ph.D. (Pune Univ.)
 - Data Warehousing; Business Intelligence, Business Analytics, Cyber Security
- ❑ **Dr Deepankar Roy**, *Assistant Professor*
B.E. (Mech.), M.Tech. (Comp. Appl., Indian School of Mines, Dhanbad)
Ph.D. (Pune Univ.)
 - Information Technology; Payment Systems; Operations Research
- ❑ **Shri Sunil Bakshi**, *Visiting Faculty as an Industry Expert*
MCA (Marathwada Univ., Aurangabad), AMIIB, CISA, CISM, CGEIT, CRISC, CISSP, PMP, CEH, ISO 27001 LA, ISO 14001 LA, ISO 9001 LA
 - IT Governance, Information Security, Audit & Risk Management

Money, International Banking and Finance

- ❑ **Dr G Nagaraju**, *Associate Professor*
M.A. (Economics), M.Phil., Ph.D. (Osmania Univ.)
 - Monetary Economics; Macroeconometric Modelling; International Finance
- ❑ **Dr Jiji T Mathew**, *Assistant Professor*
M.A. (Economics, M.G. Univ.)
Ph.D. (Madras School of Economics, Madras Univ.)
 - Central Banking and Monetary Policy; Macroeconomic Environment; & Global Financial Markets; International Finance
- ❑ **Dr Gargi Sanati**, *Assistant Professor*
M.A. (Economics), M.Phil. (Economics, University of Kalyani)
Ph. D. (JNU, New Delhi)
 - Macrofinance; International Trade Finance; ICC Rules for Forex Business; Forex Market; Exchange Arithmetic; Forex Trading & Merchant Banking
- ❑ **Dr Smita Roy Trivedi**, *Assistant Professor*
M.A. (Economics), Ph.D. (Economics, University of Kalyani)
 - International Trade Financing through Documentary Credits, Fundamental Analysis of Forex Markets, Central Bank Intervention in FX Markets, Wealth Management
- ❑ **Shri Rajiv Abhyankar**, *Industry Expert as Associate Professor*
M.Sc (Chemistry), CAIIB
 - Planning & Development in International Banking, International Trade & Finance, Fixed Income & Money Markets, Foreign Exchange
- ❑ **Shri Jayant Keskar**, *Industry Expert as Assistant Professor*
M.Com, LLB (Special), CAIIB, MSCIT
 - Money, Banking and International Finance

Rural Finance and Development

- ❑ **Dr Naveen Kumar K**, *Assistant Professor*
M.A. (Economics), PGDHRM, Ph.D. (ISEC, Bangalore and Univ. of Mysore)
 - Development Economics: Development Banking and Finance; Microfinance; Micro-insurance; Micro-Enterprises Development

- ❑ **Dr Dinesh Jain**, *Assistant Professor*
B.E. (MPUAT, Udaipur), M.B.A. (Rajasthan Agri. Univ.),
Fellow (IIM, Ahmedabad)
- ❑ **Dr U A Balasubramanian**, *Visiting Faculty as an Industry Expert*
M.Sc (Agri, TNA Uni.), Ph.D (Extension Education, IARI, New Delhi)

Strategic Planning, Marketing and Control

- ❑ **Prof Anjan Roy**, *Associate Professor*
B.Tech., Fellow (MDI, Gurgaon)
- ❑ **Dr Kaushik Mukerjee**, *Associate Professor*
BE (E&TC), DBM, MMS (Marketing, Pune), Ph.D (PUMBA, Pune)
- ❑ **Dr Sarita Bhatnagar**, *Assistant Professor*
MBA, NET, Ph.D. (JRN Rajasthan Vidyapeeth Univ.)
- ❑ **Prof Ateeque Shaikh**, *Assistant Professor*
B.Tech (ICT, University of Mumbai), Fellow (IRMA)

Senior Administrative Personnel

Lt. Col, Ranvir Singh (Retd)

Head, Administrative Services

Anagha P Kotwal, *Accounts Manager*

B.Com, ACA

➤ Agribusiness, Entrepreneurship, Economics, Agricultural Finance, Microfinance, and Financial Inclusion, Agri and Rural Marketing, Environment and Sustainable Development

➤ HRM and Rural Banking

➤ Strategic Planning, Management and Control; Corporate Strategy; Industry Analysis; Organisational Structure; Business Process Analysis; Knowledge Creation and Management

➤ Strategic Management, Corporate & Business Strategy, Customer Focus, Product & Brand Management, CRM

➤ Strategic Management; Marketing Management; General Management; Organisational Structure System, Process and Design; Service Quality

➤ Distribution Channels, Relationship Marketing, Franchising, Rural Marketing, Cooperatives and Producer Companies

Administrative Officers

Bhakti R Gole, Library Incharge

Darshan Upadhye, Systems Officer & ERP Coordinator

Dilip Dhamankar, Programme Officer

Rosamma Peter, Programme Officer – PGDM

Antoniette D'souza, PA to Director

Shainaz Baig, Incharge-Publications

Medical Officers

Dr Amit Majumdar, MBBS, MD (Medicine, Pune Univ.)

Medical Advisor

Dr Pallavi Deshpande-Mitra, MD (Physician)

Resident Medical Officer

For the Attention of Nominating Authority and the Participant

Nomination Form

- Nomination Forms can be down-loaded from our website: **www.nibmindia.org**. Nominating Authorities may use photocopies of the Form to send nominations for specific programme/s.
- NIBM shall be sending individual programme announcement letters and the brochure giving details of each programme two-three months in advance. **Banks and Financial Institutions may send the nominations, only after receiving the programme announcement letters.**

Mode of Payment for Indian Participants

- The fee may preferably be transferred by RTGS/NEFT/ECS to our A/c No. 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and ST No. AAATN0040PST001.

Mode of Payment for Foreign Participants

Mode of Remittance: SWIFT*

- | | |
|--|--|
| 1. Name & Address of our Bankers | : Oriental Bank of Commerce
C-2, Shop No. 4-5, Bramha Estate
Kondhwe Khurd, Pune 411 048
Maharashtra, India |
| 2. Name of the Account | : National Institute of Bank Management |
| 3. NIBM's Bank Account No. with Oriental Bank of Commerce | : Current A/C 11281131004402 |
| 4. Bank's Swift Code | : ORBCINBBFCP |
| 5. Oriental Bank of Commerce A/c No. with Correspondent Bank | : 36152559 |
| 6. Preferred currency | : USD |
| 7. Correspondent Bank | : CITIBANK N.A. |
| 8. Swift code for Citi Bank | : CITIUS33 |

*** The Foreign Bank Charges/ SWIFT charges/Commission is to be borne by the remitter. The fees mentioned in the invoice/brochure is to be paid to NIBM, net of all bank charges.**

***Payments will be accepted only through electronic mode.
Cheques/DDs/Pay Orders will not be accepted.**

- **For all electronic remittances, kindly send a confirmatory e-mail at: accounts@nibmindia.org giving details of the remitter and participant, name and dates of programme, etc.**

Hostel Accommodation

- Programmes are fully residential. Participants will be provided well furnished single room AC accommodation in the Institute's Hostel complex.
- **In case any officer/executive with physical/medical disability is being nominated, kindly inform us in advance with particulars of disability to facilitate necessary arrangements.**
- **Participants will not be permitted to bring their family members to stay on the campus. The Programmes are very rigorous and do not allow time other than for academic work and field visit.**
- **Use of alcoholic drinks is forbidden in the NIBM Campus premises.**

Pune City and NIBM Campus

- Pune is a garden city situated on the eastern hills of the Sahyadri range of mountains of the Western Ghats. The climate is generally pleasant throughout the year.
- NIBM has a green campus of 60 acres with facilities for outdoor and indoor games and a large walking/jogging trail for physical fitness besides a yoga centre.

Reaching NIBM Campus at Pune

- Pune has few international flights like Abu Dhabi, Dubai, Sharjah, Frankfurt. The Chhatrapati Shivaji Maharaj International Airport, Mumbai is the nearest International Airport. Pune is connected by air and rail from major metros like Mumbai, New Delhi, Kolkata, Chennai and Bengaluru. The road drive from Mumbai is an unforgettable experience through the western ghats. The shared taxi service, luxury (AC Volvo) and semi-luxury (Asiad) buses are regularly available from airport and Dadar TT (about 15 kms from the airport). The share taxi and bus charges are about Rs. 500 and Rs. 420 per head respectively. The road journey of 200 kms from Mumbai to Pune normally takes around 3.5 hours. The road map of Pune to guide the arriving participants is given overleaf.
- **Transport Facilities at Pune:** Prepaid Taxi/Auto services are now available at the Pune airport/railway station (16/9 km distance from NIBM Campus). **As such participants are requested to make their own transport arrangements at Pune to reach the campus.**

Standard taxi services available at Pune Airport are :

- (i) *Wings Radio Cab*: 91-020-40100100, <http://www.wingsradiocabs.com/>
- (ii) *Travel Time*: 9-020-66000000, <http://www.traveltime.co.in/>
- (iii) *Ola Cabs*: 20-33553355, <https://www.olacabs.com/car-rentals/pune>

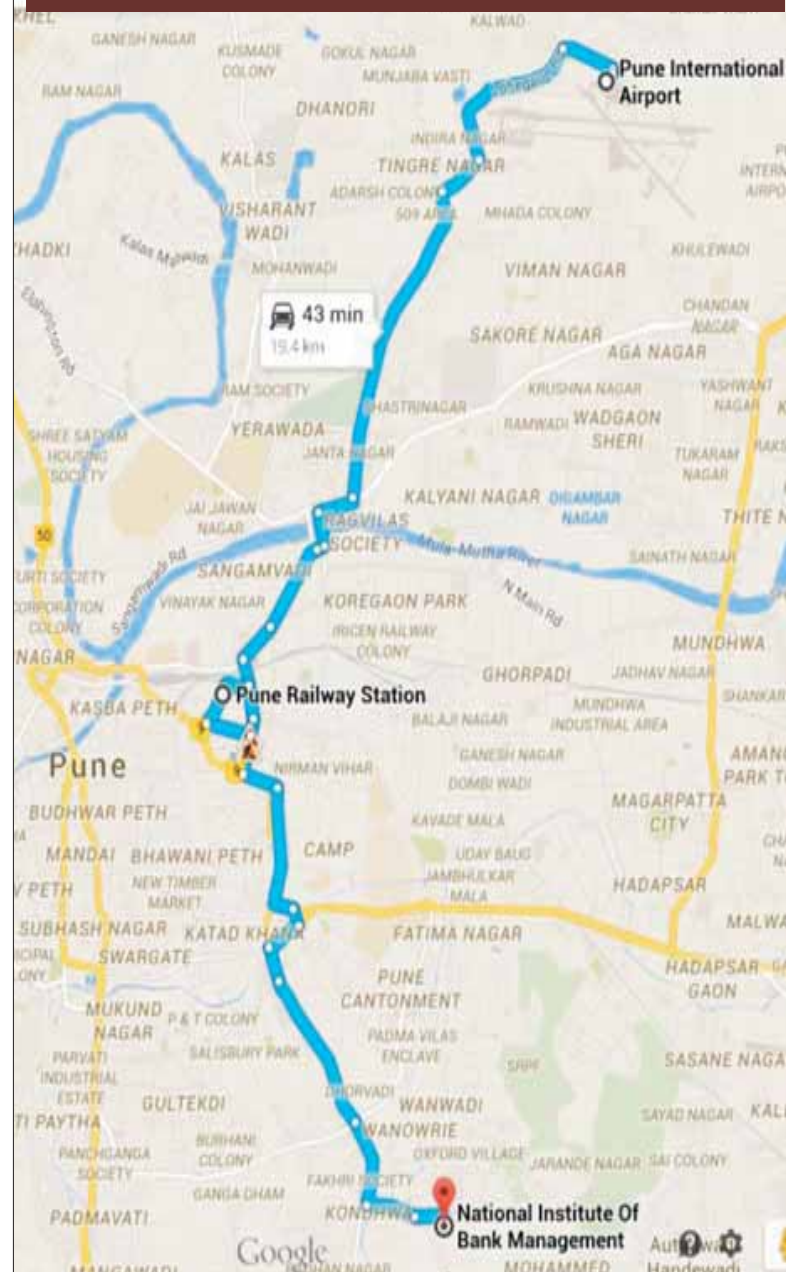
- In case of any requirements on arrival at Mumbai, foreign participants may contact on Tel : 022-23534782/9867885332 (Sanjay Redkar)

Programme Fee Structure (including Board & Lodging)

	Fee	ST @ 14%	SBA Cess @ 0.5%	KK Cess @ 0.5%	Fee+ST+ SBA+KK	TDS @ 10%	Amt. Send* by Banks	US \$
ONE DAY								
Member	12000	1680	60	60	13800	1200	12600	
Non-Member	14400	2016	72	72	16560	1440	15120	800
Cooperative	13200	1848	66	66	15180	1320	13860	
TWO DAYS								
Member	16800	2352	84	84	19320	1680	17640	
Non-Member	21600	3024	108	108	24840	2160	22680	1000
Cooperative	18000	2520	90	90	20700	1800	18900	
THREE DAYS								
Member	26400	3696	132	132	30360	2640	27720	
Non-Member	31200	4368	156	156	35880	3120	32760	1200
Cooperative	30000	4200	150	150	34500	3000	31500	
FOUR DAYS								
Member	36000	5040	180	180	41400	3600	37800	
Non-Member	42000	5880	210	210	48300	4200	44100	1600
Cooperative	39600	5544	198	198	45540	3960	41580	
FIVE DAYS								
Member	42000	5880	210	210	48300	4200	44100	
Non-Member	49200	6888	246	246	56580	4920	51660	2000
Cooperative	45600	6384	228	228	52440	4560	47880	
SIX DAYS								
Member	50400	7056	252	252	57960	5040	52920	
Non-Member	58800	8232	294	294	67620	5880	61740	2400
Cooperative	55200	7728	276	276	63480	5520	57960	
TEN DAYS								
Member	61200	8568	306	306	70380	6120	64260	
Non-Member	70800	9912	354	354	81420	7080	74340	3200
Cooperative	63600	8904	318	318	73140	6360	66780	
Two Weeks or More		<i>Pro rata per week</i>						

* While conveying to us the nominations, please remit the amount given in this column along with TDS certificate, preferably by means of electronic transfer.

Route Map



Vision of the Institute

“The National Institute of Bank Management will be the trustee for India for helping to create world-class, competitive banking and financial services capabilities. The Institute would endeavour to offer knowledge-based products and services in the field of bank management that are as good as, if not better than, the best anywhere in the world.

While much of the products of the NIBM would be of universal interest, there would also be a focus on the legal and institutional aspects specific to India. The NIBM will be the preferred partner for enabling vision, strategies, organization, systems, technical, managerial and leadership competencies in the banking and financial sector, so as to help retain a high share of the domestic market, as well as capture a significant share of the global market.”

Role of the Institute

- ❑ To be the main research and academic arm of the banking industry for continuously upgrading the knowledge and skills relevant for its top management.***
- ❑ To be the storehouse of data and information of all new and emerging issues in the banking sector.***
- ❑ To be the catalyst in helping banks to secure their financial position and make them world-class.***
- ❑ To be a change agent in the overall functioning of the banking system and facilitate the ushering in of professionalism in the banking and financial system of the country.***

Lecture Hall



Hostel Room



Library



Dining Hall



National Institute of Bank Management

NIBM Post Office, Kondhwe Khurd, Pune 411 048, INDIA

Tel: 0091-20-26716000 (EPABX), 26716305 (Direct) □ Fax: 0091-20-26834478

E-mail: dean-training@nibmindia.org, svk@nibmindia.org □ Website: www.nibmindia.org