

Calendar of Training Programmes: 2016–17 at a Glance (Functional Area-wise)

No.	Title	Duration	From	To	Target Group	Coordinators
○ INTERNATIONAL PROGRAMMES						
001	International Programme in Asset-Liability Management in Banks and Financial Institutions	13 Days	19-09-2016	01-10-2016	Middle & Senior Management	S V Kuvalekar & Sanjay Basu
002	International Programme in Corporate Governance and Leadership for Top Executives from the Financial System	5 Days	12-12-2016	16-12-2016	Middle & Senior Management	Kaushik Mukerjee & K Srinivasa Rao
003	International Programme in Bank Financial Management [Focus: Risk Management & Basel Accords (II & III)]	13 Days	09-01-2017	21-01-2017	Middle & Senior Management	S V Kuvalekar & K Ramesha
004	International Programme in Banking and Finance (Focus: Risk Management)	13 Days	06-03-2017	18-03-2017	Middle & Senior Management	Smita Roy Trivedi & Navneet Kaur
○ PROGRAMMES IN COLLABORATION WITH NATIONAL/INTERNATIONAL INSTITUTIONS						
005	CICTAB-NIBM – Joint Programme	5 Days	09-05-2016	13-05-2016	Middle & Senior Management	Naveen Kumar K
006	CIO-CTO Conference on Digital Payments in Collaboration with NPCI	2 Days	17-06-2016	18-06-2016	Senior Management	Deepankar Roy, Alka Vaidya & Sunil Bakshi
007	Dual Country Programme on Leadership for Excellence in Banking & Finance in Collaboration with Frankfurt School of Finance & Management (Frankfurt, Germany) (Germany and Switzerland) Module I: NIBM, Pune, India Module II: Germany and Switzerland	4 Days 6 Days	25-7-2016 1-8-2016	28-07-2016 06-08-2016	Senior & Top Executives	Kaushik Mukerjee & B S Pawar
008	Leadership for Corporate Excellence in Collaboration with Kellogg School of Management, USA Module I: NIBM, Pune, India Module II: Kellogg School of Management, USA	4 Days 6 Days	14-11-2016 20-11-2016	17-11-2016 25-11-2016	Top Executives	To be announced

No.	Title	Duration	From	To	Target Group	Coordinators
009	Dual Country Programme on Advanced Management Programme (AMP) in Collaboration with AIM-EXCELL, Manila (Philippines and Singapore) Module I: NIBM, Pune, India Module II: Philippines and Singapore	4 Days 5 Days	23-1-2017 30-1-2017	26-01-2017 03-02-2017	Senior Executives	To be announced
010	CICTAB-NIBM – Joint Programme	5 Days	06-03-2017	10-03-2017	Middle & Senior Management	Naveen Kumar K
○ TRAINERS' TRAINING PROGRAMMES						
011	Certified Bank Trainers Programme: Post Examination Training (Jointly by NIBM & IIBF)	5 Days	04-07-2016	08-07-2016	Trainers from Banks	Dhananjay Bapat & S V Kuvalekar
012	Certified Bank Trainers Programme: Post Examination Training (Jointly by NIBM & IIBF)	5 Days	24-10-2016	28-10-2016	Trainers from Banks	Shomi Srivastava & Kaushik Mukerjee
○ FINANCE						
(a) Credit Management						
013	Financial Analysis for Credit Rating and Credit Management	5 Days	17-10-2016	21-10-2016	Middle Management	Navneet Kaur & Vijay K Khanna
014	Financial Analysis for Credit Rating and Credit Management	5 Days	30-01-2017	03-02-2017	Middle Management	Navneet Kaur & Vijay K Khanna
(b) Retail Lending						
015	Retail Lending Strategies for Senior Management	5 Days	24-10-2016	28-10-2016	Senior Management	K Ramesha & K Srinivasa Rao
016	Retail Lending Strategies for Branch Managers	5 Days	05-12-2016	09-12-2016	Middle Management	K Ramesha & K Srinivasa Rao
(c) SME Lending						
017	Credit Appraisal (Focus: Manufacturing and Services Sector)	10 Days	06-06-2016	15-06-2016	Middle Management	Elizabeth James & Rajesh Mahajan
018	Lending Strategies to SMEs for Branch Managers	5 Days	13-06-2016	17-06-2016	Middle & Senior Management	K Ramesha & Rajesh Mahajan

No.	Title	Duration	From	To	Target Group	Coordinators
019	Corporate Credit Appraisal	5 Days	11-07-2016	15-07-2016	Middle & Senior Management	M Manickaraj & N Ramani
020	Assessment of Working Capital Requirements	5 Days	25-07-2016	29-07-2016	Middle Management	Elizabeth James & N Ramani
021	Financing MSMEs	5 Days	08-08-2016	12-08-2016	Middle & Senior Management	M Manickaraj & N Ramani
022	Financing Micro-Enterprises: Opportunities & Challenges	5 Days	03-10-2016	07-10-2016	Middle & Senior Management	K Ramesha & K Srinivasa Rao
023	Corporate Credit Appraisal	5 Days	21-11-2016	25-11-2016	Middle & Senior Management	M Manickaraj & Rajesh Mahajan
024	Financing MSMEs	5 Days	05-12-2016	09-12-2016	Middle & Senior Management	M Manickaraj & N Ramani
025	Assessment of Working Capital Requirements	5 Days	09-01-2017	13-01-2017	Middle Management	Elizabeth James & N Ramani
(d) Project Finance & Infrastructure Lending						
026	Conference of GMs on Financing of Road Projects: Prospects, Issues & Opportunities	2 Days	28-05-2016	29-05-2016	Middle & Senior Management	N Ramani & Tasneem Chherawala
027	Financing Infrastructure Projects	5 Days	26-07-2016	30-07-2016	Middle & Senior Management	N Ramani & Tasneem Chherawala
028	Financial Statement Analysis for Large Corporates	5 Days	22-08-2016	26-08-2016	Middle Management	Navneet Kaur & Vijay K Khanna
029	Financing Solar PV Projects: Structure, Prospects and Issues	4 Days	19-10-2016	22-10-2016	Middle & Senior Management	N Ramani & Tasneem Chherawala
030	Lending to Large and Mid-Corporate	5 Days	13-12-2016	17-12-2016	Middle & Senior Management	Richa Verma Bajaj & N Ramani
031	Project Finance and Loan Syndication	5 Days	07-02-2017	11-02-2017	Middle & Senior Management	N Ramani & Tasneem Chherawala
(e) Financing of Services Sector						
032	Credit Analysis (Focus: Services Sector)	5 Days	19-09-2016	23-09-2016	Middle Management	Elizabeth James & Rajesh Mahajan

No.	Title	Duration	From	To	Target Group	Coordinators
033	Credit Analysis (<i>Focus: Services Sector</i>)	5 Days	20-02-2017	24-02-2017	Middle Management	Elizabeth James & Rajesh Mahajan
(f) Recovery Management						
034	Management of NPAs: Effective Strategies for Prevention, Restructuring and Recovery	5 Days	08-08-2016	12-08-2016	Middle & Senior Management	Richa Verma Bajaj & Vijay K Khanna
(g) International Financial Reporting Standards (IFRS)						
035	Transition to Indian Accounting Standards (IND AS): Issues & Challenges for Commercial Banks	5 Days	16-05-2016	20-05-2016	Middle & Senior Management	Vijay K Khanna & Navneet Kaur
036	Transition to Indian Accounting Standards (IND AS): Issues & Challenges for Commercial Banks	5 Days	29-08-2016	02-09-2016	Middle & Senior Management	Vijay K Khanna & Navneet Kaur
(h) Risk Management, Basel Accords & Asset Liability Management						
037	Managing Risks under Pillar 2 (ICAAP)	6 Days	13-06-2016	18-06-2016	Middle & Senior Management	A Bandyopadhyay & Sanjay Basu
038	Operational Risk Management under Basel II	4 Days	21-06-2016	24-06-2016	Middle Management	Richa Verma Bajaj & K Srinivasa Rao
039	Internal Models' Approach (IMA) to Market Risk Capital Charges	6 Days	27-06-2016	02-07-2016	Middle Management	Sanjay Basu
040	Pricing of Deposit and Loan Products (<i>Focus: MCLR and Basel III Guidelines</i>)	4 Days	13-07-2016	16-07-2016	Middle & Senior Management	Sanjay Basu & Tasneem Chherawala
041	Basel IRB Approach of Managing Credit Risk in Banks: Key Requirements and Road Map	5 Days	08-08-2016	12-08-2016	Middle & Senior Management	A Bandyopadhyay
042	Basel III	4 Days	30-08-2016	02-09-2016	Middle & Senior Management	Sanjay Basu & Tasneem Chherawala
043	Demystifying Statistical Techniques for Risk Management	6 Days	19-09-2016	24-09-2016	Middle Management	A Bandyopadhyay
044	Workshop on Credit Risk Modelling under Basel Internal Rating Based (IRB)	5 Days	21-11-2016	25-11-2016	Middle & Senior Management	A Bandyopadhyay

No.	Title	Duration	From	To	Target Group	Coordinators
045	Stress Testing under ICAAP (Focus: Credit Risk, Market Risk and ALM)	6 Days	05-12-2016	10-12-2016	Middle Management	Sanjay Basu & Tasneem Chherawala
046	Advanced Programme in Asset-Liability Management	5 Days	13-12-2016	17-12-2016	Middle & Senior Management	S V Kuvalekar
047	Operational Risk Management under Basel II	4 Days	30-01-2017	02-02-2017	Middle Management	Richa Verma Bajaj & K Srinivasa Rao
048	Risk Management under Basel Regime for First Time Risk Managers	6 Days	06-03-2017	11-03-2017	Middle Management	Kedar nath Mukherjee & Richa Verma Bajaj
(i) Treasury, Investment & Fixed Income Portfolio Management						
049	Treasury Products, Operations and Risk Management for Newly Inducted Treasury Officers	10 Days	08-06-2016	17-06-2016	Middle Management	Kedar nath Mukherjee & S V Kuvalekar
050	Intensive Programme in Integrated Treasury Management	10 Days	19-08-2016	28-08-2016	Middle Management	S V Kuvalekar
051	Managing Non-SLR Investments	5 Days	19-09-2016	23-09-2016	Middle Management	Kedar nath Mukherjee
052	Financial Derivatives	5 Days	07-11-2016	11-11-2016	Middle Management	Kedar nath Mukherjee & Tasneem Chherawala
053	Treasury Back Office (Focus: Treasury Accounting, Valuation, Document and Settlement)	6 Days	22-11-2016	27-11-2016	Middle & Senior Management	S V Kuvalekar & Gargi Sanati
054	Advanced Programme in Integrated Treasury Management	5 Days	04-01-2017	08-01-2017	Middle & Senior Management	S V Kuvalekar
055	Fixed Income Portfolio Management with Bond Trading Game	6 Days	06-02-2017	11-02-2017	Middle Management	Kedar nath Mukherjee
(j) Risk Based Audit						
056	Risk Based Approach to Internal & Concurrent Audit in Banks	5 Days	07-11-2016	11-11-2016	Middle & Senior Management	Vijay K Khanna
(k) Financial Services						
057	Advanced Programme in Corporate Banking and Financial Services	5 Days	30-08-2016	03-09-2016	Middle & Senior Management	S V Kuvalekar & Navneet Kaur

No.	Title	Duration	From	To	Target Group	Coordinators
○ HUMAN RESOURCE MANAGEMENT (HRM)						
<i>(a) Leadership & HR Integration</i>						
058	Enhancing Bank Employees' Performance and Wellbeing through Leadership, Justice, Support, and Spirituality	3 Days	18-07-2016	20-07-2016	Middle & Senior Management	B S Pawar
059	Leadership for Branch Excellence	6 Days	18-07-2016	23-07-2016	Middle & Senior Management	Shomi Srivastava
060	Generating High Employee Motivation in Banks through Managerial Actions	3 Days	05-09-2016	07-09-2016	Middle & Senior Management	B S Pawar
061	Leadership Enhancement for Zonal/Regional/ Group Head in Banks & Financial Institutions	5 Days	18-10-2016	22-10-2016	Middle & Senior Management	Shomi Srivastava
062	Enhancing Bank Employees' Performance and Wellbeing through Leadership, Justice, Support, and Spirituality	3 Days	07-11-2016	09-11-2016	Middle & Senior Management	B S Pawar
063	Leadership Development for Woman Managers	3 Days	28-11-2016	30-11-2016	Middle & Senior Management	Deepa Mazumdar
064	Executive Leadership Programme	5 Days	12-12-2016	16-12-2016	Senior Management	K Srinivasa Rao & Anjan Roy
065	Integrating HR with Business	5 Days	09-01-2017	13-01-2017	Middle Management	Shomi Srivastava & K Srinivasa Rao
066	Leadership for Relationship Management Teams	5 Days	16-01-2017	20-01-2017	Middle & Senior Management	Kaushik Mukerjee & K Srinivasa Rao
067	Becoming a Successful Mentor	3 Days	15-02-2017	17-02-2017	Middle & Senior Management	Deepa Mazumdar
<i>(b) Investigating & Disciplinary Action</i>						
068	Conducting Disciplinary Enquiries/ Disciplinary Action Proceedings/CVC Guidelines	5 Days	22-08-2016	26-08-2016	Middle & Senior Management	Shomi Srivastava
069	Workshop for Investigating Officers	2 Days	25-11-2016	26-11-2016	Senior Management	Shomi Srivastava

No.	Title	Duration	From	To	Target Group	Coordinators
(c) Employee Performance & Wellbeing						
070	Enhancing Bank Employees' Performance and Wellbeing in an Entire Banking Organization through Leadership, Justice, Support, and Spirituality	3 Days	16-05-2016	18-05-2016	HR Heads & Managers from HR Depts.	B S Pawar
071	Enhancing Bank Employees' Performance and Wellbeing in an Entire Banking Organization through Leadership, Justice, Support, and Spirituality	3 Days	06-02-2017	08-02-2017	HR Heads & Managers from HR Depts.	B S Pawar
○ INFORMATION TECHNOLOGY (IT)						
(a) Security/Cyber Frauds						
072	Cyber Frauds – Prevention, Detection and Forensic Investigations	5 Days	25-04-2016	29-04-2016	Middle & Senior Management	Sunil Bakshi & Alka Vaidya
073	Managing Information Security	4 Days	08-08-2016	11-08-2016	Middle & Senior Management	Deepankar Roy & Alka Vaidya
074	Cyber Frauds – Prevention, Detection and Forensic Investigations	5 Days	17-10-2016	21-10-2016	Middle & Senior Management	Alka Vaidya
(b) IS Audit / Governance						
075	Information Systems Audit	4 Days	06-06-2016	09-06-2016	Middle Management	Deepankar Roy & Sunil Bakshi
076	Implementing IT Governance and Measuring Benefits from IT Investments	4 Days	27-06-2016	30-06-2016	Senior Management	Sunil Bakshi & K Srinivasa Rao
(c) Digital Banking, Payment & Alternative Delivery Channels						
077	Advanced Programme in Card Payment System (joint programme with NPCI)	4 Days	18-07-2016	21-07-2016	Middle & Senior Management	Deepankar Roy
078	Alternate Delivery Channels as Business Strategy (Focus: Innovations, Service Management Channel Migration, Improving Operational Efficiency)	4 Days	22-08-2016	25-08-2016	Middle & Senior Management	Deepankar Roy & Sunil Bakshi
079	Innovations in Payment Systems	3 Days	28-11-2016	30-11-2016	Senior Management	Deepankar Roy

No.	Title	Duration	From	To	Target Group	Coordinators
080	Advanced Programme in Card Payment System (joint programme with NPCI)	4 Days	30-01-2017	02-02-2017	Middle & Senior Management	Deepankar Roy
(d) Data Analytics						
081	Leveraging Data Analytics for Business Excellence	3 Days	11-07-2016	13-07-2016	Middle Management	Alka Vaidya
082	Data Analytics	3 Days	16-01-2017	18-01-2017	Middle Management	Alka Vaidya
○ MONEY, INTERNATIONAL BANKING AND FINANCE (MIBF)						
(a) Foreign Exchange Business						
083	International Investments and Borrowings (Focus: ECBs/FCCBs/FPI/FDI/ODI/LO/BO/PO)	3 Days	01-06-2016	03-06-2016	Middle Management	G Nagaraju & Jiji T Mathew
084	Management of Foreign Exchange Business	5 Days	21-06-2016	25-06-2016	Middle Management	Jiji T Mathew & G Nagaraju
085	International Banking and Foreign Exchange	6 Days	07-11-2016	12-11-2016	Middle Management	Jiji T Mathew & Smita Roy Trivedi
086	NRI Business & Forex Facilities for Residents	3 Days	23-01-2017	25-01-2017	Middle Management	Jiji T Mathew & G Nagaraju
087	Forex – Treasury Operation (Focus: Back Office Function)	4 Days	06-02-2017	09-02-2017	Middle Management	Gargi Sanati & G Nagaraju
(b) Financing International Trade						
088	Export Credit Management	6 Days	01-08-2016	06-08-2016	Middle Management	Smita Roy Trivedi & Elizabeth James
089	Financing of International Trade	5 Days	06-09-2016	10-09-2016	Middle Management	Gargi Sanati & G Nagaraju
090	Financing of International Trade	6 Days	12-12-2016	17-12-2016	Middle Management	Smita Roy Trivedi & G Nagaraju
091	Financing of International Trade	5 Days	13-02-2017	17-02-2017	Middle Management	Gargi Sanati & Jiji T Mathew

No.	Title	Duration	From	To	Target Group	Coordinators
(c) Bourse Game & Technical Analysis						
092	Forex Dealing with Bourse Game	10 Days	27-07-2016	05-08-2016	Dealers	Gargi Sanati & Jiji T Mathew
093	Technical Analysis for Dealers	6 Days	26-09-2016	01-10-2016	Dealers	Smita Roy Trivedi & Rajesh Mahajan
094	Forex Dealing with Bourse Game	10 Days	30-11-2016	09-12-2016	Dealers	Jiji T Mathew & Gargi Sanati
095	Technical Analysis for Dealers	6 Days	16-01-2017	21-01-2017	Dealers	Smita Roy Trivedi & Rajesh Mahajan
096	Integrated Treasury Management with Simulated Bourse Game	10 Days	20-02-2017	01-03-2017	Dealers	G Nagaraju & Jiji T Mathew
○ RURAL FINANCE & DEVELOPMENT (RFD)						
(a) Priority Sector						
097	Emerging Trends and Strategies in Priority Sector Lending	5 Days	17-10-2016	21-10-2016	Middle & Senior Management	Naveen Kumar K & Ashutosh K Tripathi
(b) Lead Bank Scheme						
98	Workshop on Lead Bank Scheme : Preparation and Management of District Credit Plan for Inclusive Growth	5 Days	21-11-2016	25-11-2016	Senior Management	Naveen Kumar K & Ashutosh K Tripathi
(c) Agriculture Sector						
099	Appraisal and Lending Strategies to Agriculture and Allied Sector Projects (Focus: Project Finance)	5 Days	06-06-2016	10-06-2016	Middle & Senior Management	Naveen Kumar K & Ashutosh K Tripathi
100	Financing High Value Agriculture & Allied Projects (Focus: High Value Agribusiness Projects)	6 Days	09-01-2017	14-01-2017	Middle & Senior Management	Naveen Kumar K & Ashutosh K Tripathi
○ STRATEGIC PLANNING, MARKETING AND CONTROL (SPMC)						
(a) Planning						
101	Strategic Positioning for Business Leadership	2 Days	20-05-2016	21-05-2016	Middle & Senior Management	Anjan Roy & K Srinivasa Rao

No.	Title	Duration	From	To	Target Group	Coordinators
102	Skills for Effective Planning and Monitoring in Banks	5 Days	31-05-2016	04-06-2016	Senior Management	Anjan Roy & K Srinivasa Rao
103	Strategic Transformation of Urban Cooperative Banks	2 Days	24-06-2016	25-06-2016	Top Executives	Anjan Roy & K Srinivasa Rao
104	Strategies for Turnaround of Bank Branches	4 Days	11-07-2016	14-07-2016	Senior Management	Anjan Roy & K Srinivasa Rao
105	Productivity Improvement in Centralized Loan Processing Centres of Banks	4 Days	17-08-2016	20-08-2016	Middle & Senior Management	Anjan Roy & K Srinivasa Rao
106	Strategic Dimensions of Bank Profitability	5 Days	12-09-2016	16-09-2016	Senior Management	K Srinivasa Rao & Anjan Roy
107	Strategies for Digital Banking and Marketing	4 Days	07-11-2016	10-11-2016	Senior Management	Dhananjay Bapat & Sarita Bhatnagar
108	Operational Improvements in Back-Office Networks	4 Days	15-11-2016	18-11-2016	Middle & Senior Management	Anjan Roy & K Srinivasa Rao
109	Strategic Management of Business Growth	5 Days	06-02-2017	10-02-2017	Middle & Senior Management	K Srinivasa Rao & Anjan Roy
(b) Marketing						
110	Marketing Strategies for Retail Banking	4 Days	06-06-2016	09-06-2016	Middle Management	Dhananjay Bapat & K Srinivasa Rao
111	Customer Relationship Management in Banking	5 Days	20-06-2015	24-06-2016	Middle Management	Sarita Bhatnagar & Kaushik Mukerjee
112	Marketing for Branch Managers (Focus: Retail and SME Banking)	5 Days	18-07-2016	22-07-2016	Middle & Senior Management	Dhananjay Bapat & Sarita Bhatnagar
113	Marketing Strategies for Retail Electronic Payment Products	4 Days	01-08-2016	04-08-2016	Middle Management	Dhananjay Bapat & K Srinivasa Rao
114	Customer-Centric Approach for Branch Level Marketing	5 Days	08-08-2016	12-08-2016	Middle & Senior Management	Kaushik Mukerjee & K Srinivasa Rao
115	Conference on Strategies for Digital Banking and Marketing	2 Days	02-09-2016	03-09-2016	Middle & Senior Management	Dhananjay Bapat & Sarita Bhatnagar

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116	Marketing Strategies for MSME Business	5 Days	03-10-2016	07-10-2016	Middle Management	Sarita Bhatnagar & Dhananjay Bapat
117	Customer Relationship Management and Digital Banking	5 Days	05-12-2016	09-12-2016	Middle Management	Sarita Bhatnagar & Dhananjay Bapat"
118	Customer Relationship Management in Banking	5 Days	09-01-2017	13-01-2017	Middle Management	Sarita Bhatnagar & K Srinivasa Rao
○ NEW PROGRAMMES TO BE ANNOUNCED						
119	Information Security and Fraud Controls at Branches (<i>On-location</i> : Delhi, Mumbai, Chennai & Kolkata)					
120	Faculty Development Programme					
121	Trainers Training Programme on Soft Skills, Risk Management & Basel Accords					
122	Workshop on Working of Primary Dealers					
123	Workshop on ALM & Resource Mobilization for Housing Finance Companies					
124	Workshop on Non-Banking Finance Companies					
125	Workshop on Road Financing					
126	Workshop on Compliance					
○ JOINT PROGRAMMES TO BE ANNOUNCED						
127	With CIBIL on Credit Risk Management					
128	With Audit/Consultancy Organization on International Financial Reporting Standards (IFRS)					

Calendar of Training Programmes: 2016–17 at a Glance (Month-wise)

No.	Title	Duration	From	To	Target Group	Coordinators
○ APRIL						
001	Cyber Frauds – Prevention, Detection and Forensic Investigations	5 Days	25-04-2016	29-04-2016	Middle & Senior Management	Sunil Bakshi & Alka Vaidya
○ MAY						
002	CICTAB-NIBM – Joint Programme	5 Days	09-05-2016	13-05-2016	Middle & Senior Management	Naveen Kumar K
003	Enhancing Bank Employees' Performance and Wellbeing in an Entire Banking Organization through Leadership, Justice, Support, and Spirituality	3 Days	16-05-2016	18-05-2016	HR Heads & Managers from HR Depts.	B S Pawar
004	Transition to Indian Accounting Standards (IND AS): Issues & Challenges for Commercial Banks	5 Days	16-05-2016	20-05-2016	Middle & Senior Management	Vijay K Khanna & Navneet Kaur
005	Strategic Positioning for Business Leadership	2 Days	20-05-2016	21-05-2016	Middle & Senior Management	Anjan Roy & K Srinivasa Rao
006	Conference of GMs on Financing of Road Projects: Prospects, Issues & Opportunities	2 Days	28-05-2016	29-05-2016	Middle & Senior Management	N Ramani & Tasneem Chherawala
007	Skills for Effective Planning and Monitoring in Banks	5 Days	31-05-2016	04-06-2016	Senior Management	Anjan Roy & K Srinivasa Rao
○ JUNE						
008	International Investments and Borrowings (Focus: ECBs/FCCBs/FPI/FDI/ODI/LO/BO/PO)	3 Days	01-06-2016	03-06-2016	Middle Management	G Nagaraju & Jiji T Mathew
009	Information Systems Audit	4 Days	06-06-2016	09-06-2016	Middle Management	Deepankar Roy & Sunil Bakshi
010	Marketing Strategies for Retail Banking	4 Days	06-06-2016	09-06-2016	Middle Management	Dhananjay Bapat & K Srinivasa Rao
011	Appraisal and Lending Strategies to Agriculture and Allied Sector Projects (Focus: Project Finance)	5 Days	06-06-2016	10-06-2016	Middle & Senior Management	Naveen Kumar K & Ashutosh K Tripathi

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012	Credit Appraisal (Focus: Manufacturing and Services Sector)	10 Days	06-06-2016	15-06-2016	Middle Management	Elizabeth James & Rajesh Mahajan
013	Treasury Products, Operations and Risk Management for Newly Inducted Treasury Officers	10 Days	08-06-2016	17-06-2016	Middle Management	Kedar nath Mukherjee & S V Kuvalekar
014	Lending Strategies to SMEs for Branch Managers	5 Days	13-06-2016	17-06-2016	Middle & Senior Management	K Ramesha & Rajesh Mahajan
015	Managing Risks under Pillar 2 (ICAAP)	6 Days	13-06-2016	18-06-2016	Middle & Senior Management	A Bandyopadhyay & Sanjay Basu
016	CIO-CTO Conference on Digital Payments in Collaboration with NPCI	2 Days	17-06-2016	18-06-2016	Senior Management	Deepankar Roy, Alka Vaidya & Sunil Bakshi
017	Customer Relationship Management in Banking	5 Days	20-06-2015	24-06-2016	Middle Management	Sarita Bhatnagar & Kaushik Mukerjee
018	Operational Risk Management under Basel II	4 Days	21-06-2016	24-06-2016	Middle Management	Richa Verma Bajaj & K Srinivasa Rao
019	Management of Foreign Exchange Business	5 Days	21-06-2016	25-06-2016	Middle Management	Jiji T Mathew & G Nagaraju
020	Strategic Transformation of Urban Cooperative Banks	2 Days	24-06-2016	25-06-2016	Top Executives	Anjan Roy & K Srinivasa Rao
021	Implementing IT Governance and Measuring Benefits from IT Investments	4 Days	27-06-2016	30-06-2016	Senior Management	Sunil Bakshi & K Srinivasa Rao
022	Internal Models' Approach (IMA) to Market Risk Capital Charges	6 Days	27-06-2016	02-07-2016	Middle Management	Sanjay Basu
○	JULY					
023	Certified Bank Trainers Programme: Post Examination Training (Jointly by NIBM & IIBF)	5 Days	04-07-2016	08-07-2016	Trainers from Banks	Dhananjay Bapat & S V Kuvalekar
024	Leveraging Data Analytics for Business Excellence	3 Days	11-07-2016	13-07-2016	Middle Management	Alka Vaidya
025	Corporate Credit Appraisal	5 Days	11-07-2016	15-07-2016	Middle & Senior Management	M Manickaraj & N Ramani

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026	Strategies for Turnaround of Bank Branches	4 Days	11-07-2016	14-07-2016	Senior Management	Anjan Roy & K Srinivasa Rao
027	Pricing of Deposit and Loan Products (Focus: MCLR and Basel III Guidelines)	4 Days	13-07-2016	16-07-2016	Middle & Senior Management	Sanjay Basu & Tasneem Chherawala
028	Enhancing Bank Employees' Performance and Wellbeing through Leadership, Justice, Support, and Spirituality	3 Days	18-07-2016	20-07-2016	Middle & Senior Management	B S Pawar
029	Advanced Programme in Card Payment System (joint programme with NPCI)	4 Days	18-07-2016	21-07-2016	Middle & Senior Management	Deepankar Roy
030	Marketing for Branch Managers (Focus: Retail and SME Banking)	5 Days	18-07-2016	22-07-2016	Middle & Senior Management	Dhananjay Bapat & Sarita Bhatnagar
031	Leadership for Branch Excellence	6 Days	18-07-2016	23-07-2016	Middle & Senior Management	Shomi Srivastava
032	Assessment of Working Capital Requirements	5 Days	25-07-2016	29-07-2016	Middle Management	Elizabeth James & N Ramani
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034	Financing Infrastructure Projects	5 Days	26-07-2016	30-07-2016	Middle & Senior Management	N Ramani & Tasneem Chherawala
035	Forex Dealing with Bourse Game	10 Days	27-07-2016	05-08-2016	Dealers	Gargi Sanati & Jiji T Mathew
○ AUGUST						
036	Marketing Strategies for Retail Electronic Payment Products	4 Days	01-08-2016	04-08-2016	Middle Management	Dhananjay Bapat & K Srinivasa Rao
037	Export Credit Management	6 Days	01-08-2016	06-08-2016	Middle Management	Smita Roy Trivedi & Elizabeth James
038	Managing Information Security	4 Days	08-08-2016	11-08-2016	Middle & Senior Management	Deepankar Roy & Alka Vaidya

No.	Title	Duration	From	To	Target Group	Coordinators
039	Financing MSMEs	5 Days	08-08-2016	12-08-2016	Middle & Senior Management	M Manickaraj & N Ramani
040	Management of NPAs: Effective Strategies for Prevention, Restructuring and Recovery	5 Days	08-08-2016	12-08-2016	Middle & Senior Management	Richa Verma Bajaj & Vijay K Khanna
041	Basel IRB Approach of Managing Credit Risk in Banks: Key Requirements and Road Map	5 Days	08-08-2016	12-08-2016	Middle & Senior Management	A Bandyopadhyay
042	Customer-Centric Approach for Branch Level Marketing	5 Days	08-08-2016	12-08-2016	Middle & Senior Management	Kaushik Mukerjee & K Srinivasa Rao
043	Productivity Improvement in Centralized Loan Processing Centres of Banks	4 Days	17-08-2016	20-08-2016	Middle & Senior Management	Anjan Roy & K Srinivasa Rao
044	Intensive Programme in Integrated Treasury Management	10 Days	19-08-2016	28-08-2016	Middle Management	S V Kuvalekar
045	Alternate Delivery Channels as Business Strategy (Focus: Innovations, Service Management Channel Migration, Improving Operational Efficiency)	4 Days	22-08-2016	25-08-2016	Middle & Senior Management	Deepankar Roy & Sunil Bakshi
046	Financial Statement Analysis for Large Corporates	5 Days	22-08-2016	26-08-2016	Middle Management	Navneet Kaur & Vijay K Khanna
047	Conducting Disciplinary Enquiries/ Disciplinary Action Proceedings/CVC Guidelines	5 Days	22-08-2016	26-08-2016	Middle & Senior Management	Shomi Srivastava
048	Transition to Indian Accounting Standards (IND AS): Issues & Challenges for Commercial Banks	5 Days	29-08-2016	02-09-2016	Middle & Senior Management	Vijay K Khanna & Navneet Kaur
049	Basel III	4 Days	30-08-2016	02-09-2016	Middle & Senior Management	Sanjay Basu & Tasneem Chherawala
050	Advanced Programme in Corporate Banking and Financial Services	5 Days	30-08-2016	03-09-2016	Middle & Senior Management	S V Kuvalekar & Navneet Kaur
○ SEPTEMBER						
051	Conference on Strategies for Digital Banking and Marketing	2 Days	02-09-2016	03-09-2016	Middle & Senior Management	Dhananjay Bapat & Sarita Bhatnagar

No.	Title	Duration	From	To	Target Group	Coordinators
052	Generating High Employee Motivation in Banks through Managerial Actions	3 Days	05-09-2016	07-09-2016	Middle & Senior Management	B S Pawar
053	Financing of International Trade	5 Days	06-09-2016	10-09-2016	Middle Management	Gargi Sanati & G Nagaraju
054	Strategic Dimensions of Bank Profitability	5 Days	12-09-2016	16-09-2016	Senior Management	K Srinivasa Rao & Anjan Roy
055	Credit Analysis (Focus: Services Sector)	5 Days	19-09-2016	23-09-2016	Middle Management	Elizabeth James & Rajesh Mahajan
056	Managing Non-SLR Investments	5 Days	19-09-2016	23-09-2016	Middle Management	Kedar nath Mukherjee
057	Demystifying Statistical Techniques for Risk Management	6 Days	19-09-2016	24-09-2016	Middle Management	A Bandyopadhyay
058	International Programme in Asset-Liability Management in Banks and Financial Institutions	13 Days	19-09-2016	01-10-2016	Middle & Senior Management	S V Kuvalekar & Sanjay Basu
059	Technical Analysis for Dealers	6 Days	26-09-2016	01-10-2016	Dealers	Smita Roy Trivedi & Rajesh Mahajan
○ OCTOBER						
060	Financing Micro-Enterprises: Opportunities & Challenges	5 Days	03-10-2016	07-10-2016	Middle & Senior Management	K Ramesha & K Srinivasa Rao
061	Marketing Strategies for MSME Business	5 Days	03-10-2016	07-10-2016	Middle Management	Sarita Bhatnagar & Dhananjay Bapat
062	Financial Analysis for Credit Rating and Credit Management	5 Days	17-10-2016	21-10-2016	Middle Management	Navneet Kaur & Vijay K Khanna
063	Cyber Frauds – Prevention, Detection and Forensic Investigations	5 Days	17-10-2016	21-10-2016	Middle & Senior Management	Alka Vaidya
064	Emerging Trends and Strategies in Priority Sector Lending	5 Days	17-10-2016	21-10-2016	Middle & Senior Management	Naveen Kumar K & Ashutosh K Tripathi
065	Leadership Enhancement for Zonal/Regional/ Group Head in Banks & Financial Institutions	5 Days	18-10-2016	22-10-2016	Middle & Senior Management	Shomi Srivastava

No.	Title	Duration	From	To	Target Group	Coordinators
066	Financing Solar PV Projects: Structure, Prospects and Issues	4 Days	19-10-2016	22-10-2016	Middle & Senior Management	N Ramani & Tasneem Chherawala
067	Certified Bank Trainers Programme: Post Examination Training (Jointly by NIBM & IIBF)	5 Days	24-10-2016	28-10-2016	Trainers from Banks	Shomi Srivastava & Kaushik Mukerjee
068	Retail Lending Strategies for Senior Management	5 Days	24-10-2016	28-10-2016	Senior Management	K Ramesha & K Srinivasa Rao
○ NOVEMBER						
069	Enhancing Bank Employees' Performance and Wellbeing through Leadership, Justice, Support, and Spirituality	3 Days	07-11-2016	09-11-2016	Middle & Senior Management	B S Pawar
070	Strategies for Digital Banking and Marketing	4 Days	07-11-2016	10-11-2016	Senior Management	Dhananjay Bapat & Sarita Bhatnagar
071	Financial Derivatives	5 Days	07-11-2016	11-11-2016	Middle Management	Kedar nath Mukherjee & Tasneem Chherawala
072	Risk Based Approach to Internal & Concurrent Audit in Banks	5 Days	07-11-2016	11-11-2016	Middle & Senior Management	Vijay K Khanna
073	International Banking and Foreign Exchange	6 Days	07-11-2016	12-11-2016	Middle Management	Jiji T Mathew & Smita Roy Trivedi
074	Leadership for Corporate Excellence in Collaboration with Kellogg School of Management, USA Module I: NIBM, Pune, India Module II: Kellogg School of Management, USA	4 Days 6 Days	14-11-2016 20-11-2016	17-11-2016 25-11-2016	Top Executives	To be announced
075	Operational Improvements in Back-Office Networks	4 Days	15-11-2016	18-11-2016	Middle & Senior Management	Anjan Roy & K Srinivasa Rao
076	Corporate Credit Appraisal	5 Days	21-11-2016	25-11-2016	Middle & Senior Management	M Manickaraj & Rajesh Mahajan
077	Workshop on Credit Risk Modelling under Basel Internal Rating Based (IRB)	5 Days	21-11-2016	25-11-2016	Middle & Senior Management	A Bandyopadhyay
078	Workshop on Lead Bank Scheme: Preparation and Management of District Credit Plan for Inclusive Growth	5 Days	21-11-2016	25-11-2016	Senior Management	Naveen Kumar K & Ashutosh K Tripathi

No.	Title	Duration	From	To	Target Group	Coordinators
079	Treasury Back Office (Focus: Treasury Accounting, Valuation, Document and Settlement)	6 Days	22-11-2016	27-11-2016	Middle & Senior Management	S V Kuvalekar & Gargi Sanati
080	Workshop for Investigating Officers	2 Days	25-11-2016	26-11-2016	Senior Management	Shomi Srivastava
081	Leadership Development for Woman Managers	3 Days	28-11-2016	30-11-2016	Middle & Senior Management	Deepa Mazumdar
082	Innovations in Payment Systems	3 Days	28-11-2016	30-11-2016	Senior Management	Deepankar Roy
083	Forex Dealing with Bourse Game	10 Days	30-11-2016	09-12-2016	Dealers	Jiji T Mathew & Gargi Sanati
○ DECEMBER						
084	Retail Lending Strategies for Branch Managers	5 Days	05-12-2016	09-12-2016	Middle Management	K Ramesha & K Srinivasa Rao
085	Financing MSMEs	5 Days	05-12-2016	09-12-2016	Middle & Senior Management	M Manickaraj & N Ramani
086	Customer Relationship Management and Digital Banking	5 Days	05-12-2016	09-12-2016	Middle Management	Sarita Bhatnagar & Dhananjay Bapat"
087	Stress Testing under ICAAP (Focus: Credit Risk, Market Risk and ALM)	6 Days	05-12-2016	10-12-2016	Middle Management	Sanjay Basu & Tasneem Chherawala
088	International Programme in Corporate Governance and Leadership for Top Executives from the Financial System	5 Days	12-12-2016	16-12-2016	Middle & Senior Management	Kaushik Mukerjee & K Srinivasa Rao
089	Executive Leadership Programme	5 Days	12-12-2016	16-12-2016	Senior Management	K Srinivasa Rao & Anjan Roy
090	Financing of International Trade	6 Days	12-12-2016	17-12-2016	Middle Management	Smita Roy Trivedi & G Nagaraju
091	Lending to Large and Mid-Corporate	5 Days	13-12-2016	17-12-2016	Middle & Senior Management	Richa Verma Bajaj & N Ramani
092	Advanced Programme in Asset-Liability Management	5 Days	13-12-2016	17-12-2016	Middle & Senior Management	S V Kuvalekar

No.	Title	Duration	From	To	Target Group	Coordinators
○ JANUARY						
093	Advanced Programme in Integrated Treasury Management	5 Days	04-01-2017	08-01-2017	Middle & Senior Management	S V Kuvalekar
094	Assessment of Working Capital Requirements	5 Days	09-01-2017	13-01-2017	Middle Management	Elizabeth James & N Ramani
095	Integrating HR with Business	5 Days	09-01-2017	13-01-2017	Middle Management	Shomi Srivastava & K Srinivasa Rao
096	Customer Relationship Management in Banking	5 Days	09-01-2017	13-01-2017	Middle Management	Sarita Bhatnagar & K Srinivasa Rao
097	Financing High Value Agriculture & Allied Projects (Focus: High Value Agribusiness Projects)	6 Days	09-01-2017	14-01-2017	Middle & Senior Management	Naveen Kumar K & Ashutosh K Tripathi
098	International Programme in Bank Financial Management [Focus: Risk Management & Basel Accords (II & III)]	13 Days	09-01-2017	21-01-2017	Middle & Senior Management	S V Kuvalekar & K Ramesha
099	Data Analytics	3 Days	16-01-2017	18-01-2017	Middle Management	Alka Vaidya
100	Leadership for Relationship Management Teams	5 Days	16-01-2017	20-01-2017	Middle & Senior Management	Kaushik Mukerjee & K Srinivasa Rao
101	Technical Analysis for Dealers	6 Days	16-01-2017	21-01-2017	Dealers	Smita Roy Trivedi & Rajesh Mahajan
102	NRI Business & Forex Facilities for Residents	3 Days	23-01-2017	25-01-2017	Middle Management	Jiji T Mathew & G Nagaraju
103	Dual Country Programme on Advanced Management Programme (AMP) in Collaboration with AIM-EXCELL, Manila (Philippines and Singapore) Module I: NIBM, Pune, India Module II: Philippines and Singapore	4 Days 5 Days	23-1-2017 30-1-2017	26-01-2017 03-02-2017	Senior Executives	To be announced
104	Operational Risk Management under Basel II	4 Days	30-01-2017	02-02-2017	Middle Management	Richa Verma Bajaj & K Srinivasa Rao
105	Advanced Programme in Card Payment System (joint programme with NPCI)	4 Days	30-01-2017	02-02-2017	Middle & Senior Management	Deepankar Roy

No.	Title	Duration	From	To	Target Group	Coordinators
106	Financial Analysis for Credit Rating and Credit Management	5 Days	30-01-2017	03-02-2017	Middle Management	Navneet Kaur & Vijay K Khanna
○ FEBRUARY						
107	Enhancing Bank Employees' Performance and Wellbeing in an Entire Banking Organization through Leadership, Justice, Support, and Spirituality	3 Days	06-02-2017	08-02-2017	HR Heads & Managers from HR Depts.	B S Pawar
108	Forex – Treasury Operation (Focus: Back Office Function)	4 Days	06-02-2017	09-02-2017	Middle Management	Gargi Sanati & G Nagaraju
109	Strategic Management of Business Growth	5 Days	06-02-2017	10-02-2017	Middle & Senior Management	K Srinivasa Rao & Anjan Roy
110	Fixed Income Portfolio Management with Bond Trading Game	6 Days	06-02-2017	11-02-2017	Middle Management	Kedar nath Mukherjee
111	Project Finance and Loan Syndication	5 Days	07-02-2017	11-02-2017	Middle & Senior Management	N Ramani & Tasneem Chherawala
112	Financing of International Trade	5 Days	13-02-2017	17-02-2017	Middle Management	Gargi Sanati & Jiji T Mathew
113	Becoming a Successful Mentor	3 Days	15-02-2017	17-02-2017	Middle & Senior Management	Deepa Mazumdar
114	Credit Analysis (Focus: Services Sector)	5 Days	20-02-2017	24-02-2017	Middle Management	Elizabeth James & Rajesh Mahajan
115	Integrated Treasury Management with Simulated Bourse Game	10 Days	20-02-2017	01-03-2017	Dealers	G Nagaraju & Jiji T Mathew
○ MARCH						
116	International Programme in Banking and Finance (Focus: Risk Management)	13 Days	06-03-2017	18-03-2017	Middle & Senior Management	Smita Roy Trivedi & Navneet Kaur
117	CICTAB-NIBM – Joint Programme	5 Days	06-03-2017	10-03-2017	Middle & Senior Management	Naveen Kumar K
118	Risk Management under Basel Regime for First Time Risk Managers	6 Days	06-03-2017	11-03-2017	Middle Management	Kedar nath Mukherjee & Richa Verma Bajaj