



January 25, 2019

**Ms Soni Philip  
Chief Administrative Officer**

Dear Sir

**Sub: Quotation for Purchase of Video Conferencing Devices and related Services**

National Institute of Bank Management (NIBM) is an apex level institute for Education, Training, Consultancy and Research in the Banking industry. NIBM is autonomous institute established by Reserve Bank of India and Public Sector Bank.

NIBM is an AICTE-approved educational institution and eligible for discounted academic pricing for hardware and software.

NIBM would like to invite quotations for LIFESIZE make Video Conferencing Units – 2 Nos. and Subscription for 1 User for their Webx account. Details and Proforma for Quotation is provided herein below. Quotations must be submitted in the prescribed format only.

Sealed quotations super scribed "Quotation for Purchase of VC Devices" along with detailed information of the agency, addressed to the Director, National Institute of Bank Management, Kondhwe Khurd, NIBM P O, Pune 411 048, should be deposited in the tender box kept in **Room No.1109, Block I at NIBM** on any working day on or before February 6, 2019.

Terms for tendering quotations are as follows:

1. Quotation sent on email / fax shall not be considered.
2. Quotations received after the due date i.e. **February 6, 2019** shall NOT be considered.
3. All quotations should be signed by the person authorized to do so, and should be stamped with the seal of the Company.
4. Quotation should contain authorized person's complete contact details.
5. The price quoted should be inclusive of all taxes, Duties, Octroi, LBT, Transport Charges, Training, etc.
6. The rates quoted will be final and no change in rates will be considered for what-so-ever reason.
7. One and Three Year/s Comprehensive Onsite warranty support with replacement option for product/services should be mentioned in the quotation.
8. Only agencies who are authorized distributors for the said brand should quote and they should be in a position to provide after-sales service support and spares during the warranty period, if such services are requested.
9. The delivery schedule should be clearly mentioned.

10. Material received in damaged condition at the time of delivery will not be accepted and will have to be taken back by the supplier and replaced. Institute will not be responsible for such damage caused either at the place of origin or while in transit, and the supplier will be wholly responsible for any loss resulting thereof.
11. On completion of successful installation and commissioning, payment will be made. No advance or part payments will be made.
12. NIBM reserves the right to accept or reject all or any quotation without assigning any reason thereof.
13. Any dispute arising in the matter will be subject to Pune jurisdiction only.

Thanks & Regards

Yours faithfully



**Soni Philip**  
**Chief Administrative Officer**

Encl.: A/a

**Proforma for Submitting Quotataion for Lifesize Video Conferencing Devices**

**Lifesize Icon 600 – 10x Optical PTZ Camera, Phone HD MicPod, Touch Pad, Single / Dual Display, 1080P with One / Three Years On-Site Comprehensive Warranty**

**1) For NIBM Board Room (Permanent Installation)**

Minimum Two HDMI Output – One for NIBM or other-end view and second one for computer content sharing with all required length cables with total on-site installation.

**Lifesize Icon 600 – 10x Optical PTZ Camera,**

**Phone HD MicPod, Touch Pad, Single Display, 1080P** - \_\_\_\_\_

With Dual Display, 1080P - \_\_\_\_\_

One Year Comprehensive Warranty and on-site support - \_\_\_\_\_

Three Year Comprehensive Warranty and on-site support - \_\_\_\_\_

**2) For Classroom / MP Hall (Movable as per requirement)**

Technical specification will remain same as above with movable trolley with required fittings & fixtures. Required cable length can be of standard size to fix on the trolley.

**Lifesize Icon 600 – 10x Optical PTZ Camera,**

**Phone HD MicPod, Touch Pad, Single Display, 1080P** - \_\_\_\_\_

With Dual Display, 1080P - \_\_\_\_\_

Cost of Movable Trolley with all required accessories - \_\_\_\_\_

One Year Comprehensive Warranty and on-site support - \_\_\_\_\_

Three Year Comprehensive Warranty and on-site support - \_\_\_\_\_

**3) WEBX Account Subscription for One User**

How many external users can join single meeting simultaneously - \_\_\_\_\_

Cost for One Year - \_\_\_\_\_

Cost for Three Years - \_\_\_\_\_

**4) Any Other Cost - with Item-wise Details** - \_\_\_\_\_

a) \_\_\_\_\_ - \_\_\_\_\_

b) \_\_\_\_\_ - \_\_\_\_\_

**\*\* Display Screens need not be quoted as NIBM has its own HDMI TV sets in place.**

